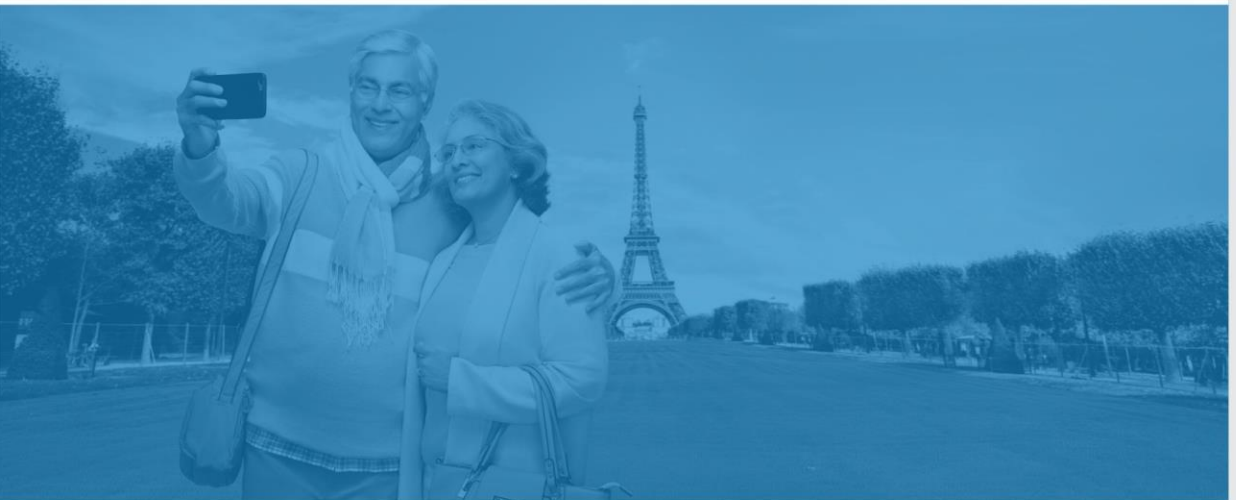


Quarterly Macro & Market Overview – July 2021

LIFE GOALS. **DONE.**



Global Macros & Markets

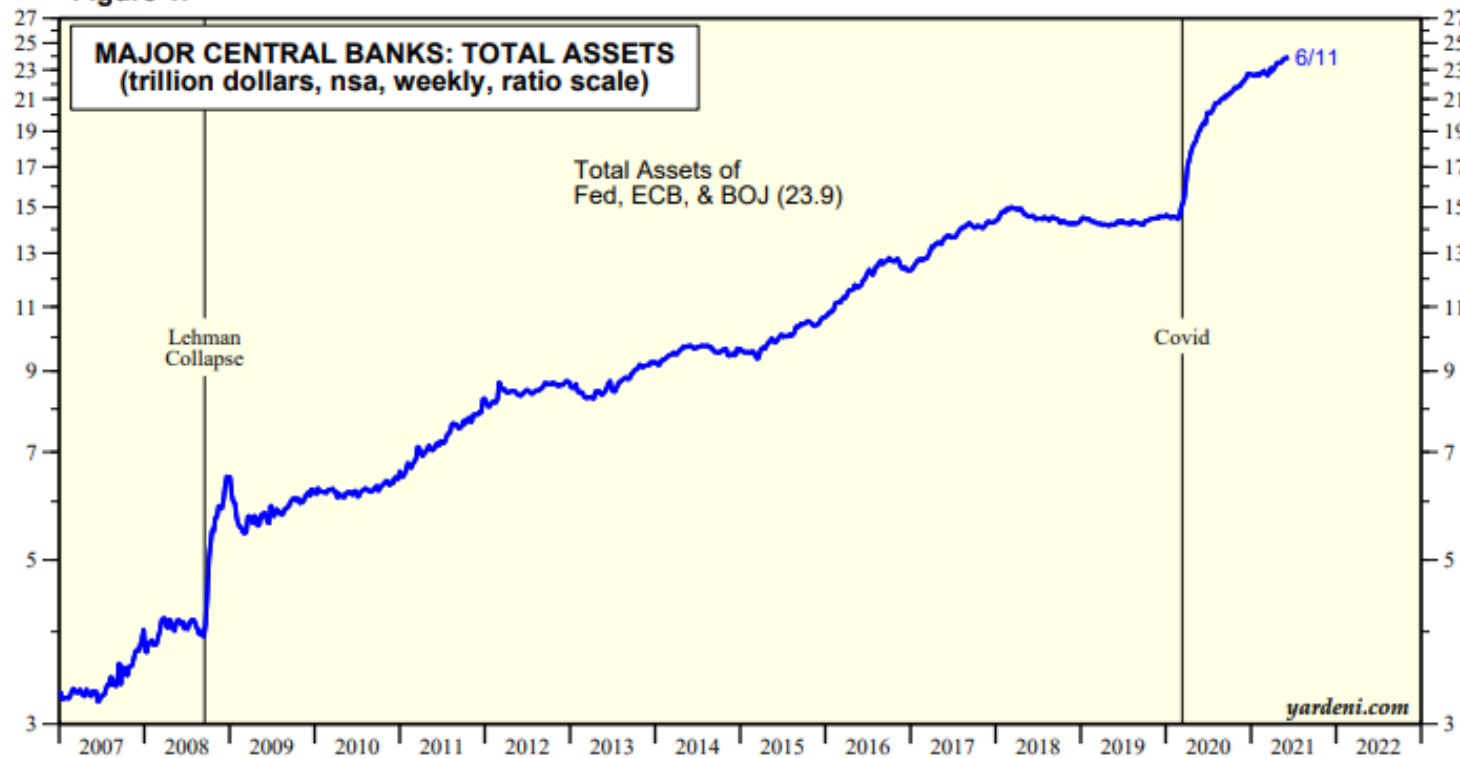
Global economy to see healthy recovery in 2021; India amongst the fastest growing major economies

| World Bank GDP Forecasts (in %) - June 2021 Global Economic Prospects | | | | | | |
|---|------------|-------------|------------|------------|-------------------------------------|------------|
| | | Estimate | Projection | | Difference from Jan 2021 projection | |
| | 2019 | 2020 | 2021 | 2022 | 2021 | 2022 |
| World | 2.5 | -3.5 | 5.6 | 4.2 | 1.5 | 0.5 |
| Advanced Economies | 1.6 | -4.7 | 5.4 | 4.0 | 2.1 | 0.5 |
| United States | 2.2 | -3.5 | 6.8 | 4.2 | 3.3 | 0.9 |
| Euro Area | 1.3 | -6.6 | 4.2 | 4.4 | 0.6 | 0.4 |
| Japan | 0.0 | -4.7 | 2.9 | 2.6 | 0.4 | 0.3 |
| Emerging Markets | 3.8 | -1.7 | 6.0 | 4.7 | 0.8 | 0.4 |
| China | 6.0 | 2.3 | 8.5 | 5.4 | 0.6 | 0.2 |
| India # | 4.0 | -7.3 | 8.3 | 7.5 | 2.9 | 2.3 |
| Brazil | 1.4 | -4.1 | 4.5 | 2.5 | 1.5 | 0.0 |

- As per World Bank, global GDP growth to recover to +5.6% in CY21 from -3.5% contraction in CY20.
- Being helped by healthy economic recovery in developed economies esp. the US. (+6.8% in CY21 vs -3.5% in CY20). Significant upgrade in US GDP forecast for CY21.
- India's GDP growth to recover to +8.3% in FY22 vs -7.3% contraction in FY21.
- India amongst the fastest growing major economies worldwide after China (helped to some extent by lower base effect).

Major global central banks' balance sheets have seen massive expansion

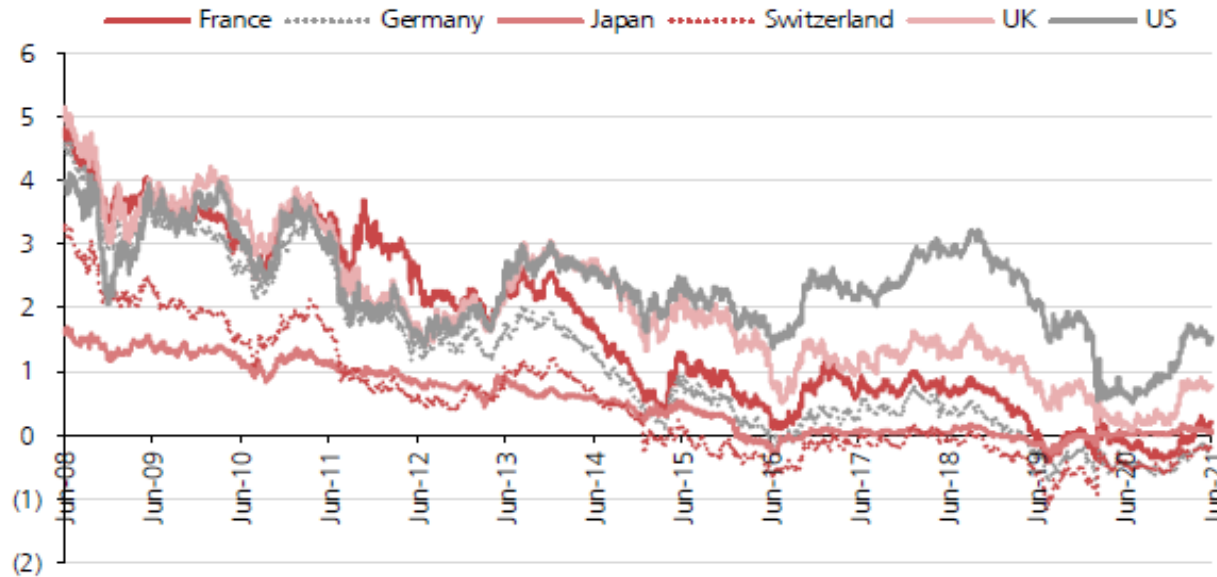
Central Bank Balance Sheet of Major Countries - Combined (US\$ in billion)



- Major central banks (esp. US Fed & ECB) have gone for massive monetary stimulus, leading to a global liquidity surge—which has helped in recovery in global equity markets & economy.
- Major central bank's combined balance sheet expansion since the Covid pandemic has been the quickest on record, dwarfing the expansion seen during Global Financial Crisis (GFC) of 2008-09.

Global bond yields & inflation have hardened this year; but easy monetary policy to continue for some time—as Fed downplays inflation risk

10 year bond yields of Various Countries



Source: Bloomberg, Kotak Institutional Equities

US Fed Meeting Projections – June 2021

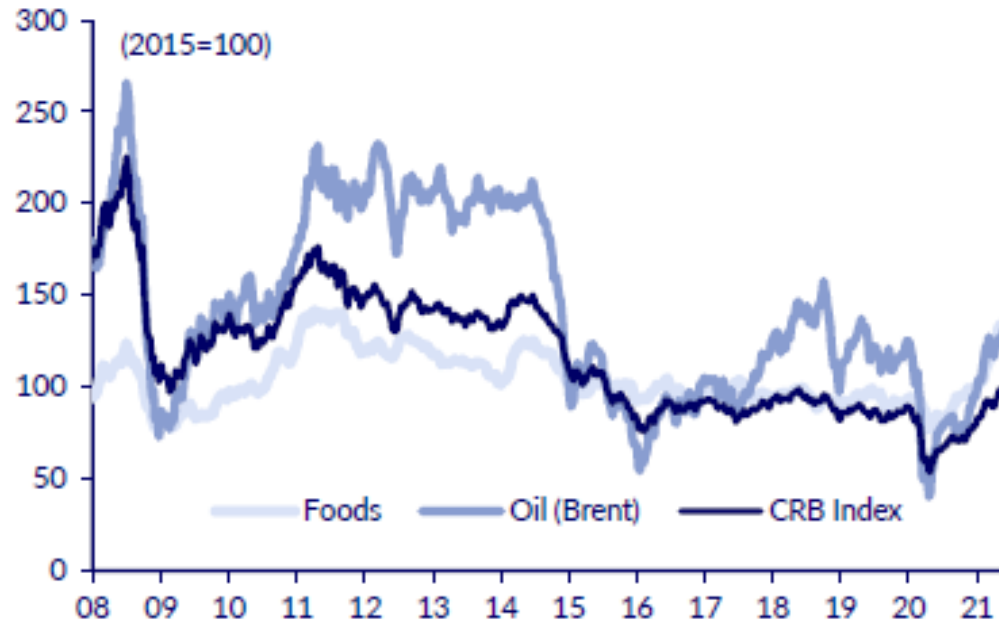
| Variable | Median ¹ | | | |
|---|---------------------|------|------|------------|
| | 2021 | 2022 | 2023 | Longer run |
| Change in real GDP | 7.0 | 3.3 | 2.4 | 1.8 |
| March projection | 6.5 | 3.3 | 2.2 | 1.8 |
| Unemployment rate | 4.5 | 3.8 | 3.5 | 4.0 |
| March projection | 4.5 | 3.9 | 3.5 | 4.0 |
| PCE inflation | 3.4 | 2.1 | 2.2 | 2.0 |
| March projection | 2.4 | 2.0 | 2.1 | 2.0 |
| Core PCE inflation ⁴ | 3.0 | 2.1 | 2.1 | |
| March projection | 2.2 | 2.0 | 2.1 | |
| Memo: Projected appropriate policy path | | | | |
| Federal funds rate | 0.1 | 0.1 | 0.6 | 2.5 |
| March projection | 0.1 | 0.1 | 0.1 | 2.5 |

Source: US Federal Reserve

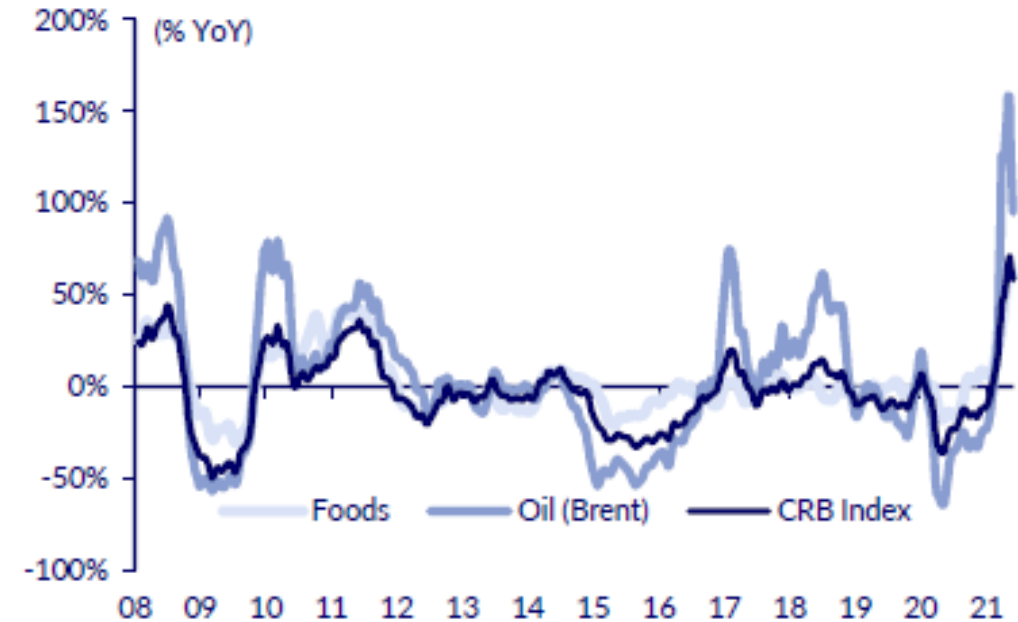
- Global bond yields have hardened in 2021 on the back of rising commodity prices (causing inflationary concerns) and a strong revival in economic growth, but has stabilized recently.
- However, major central banks continue to keep rates unchanged and maintain accommodative stance
 - US Fed has indicated it will now go in for 2 rate hikes in 2023. We may see signal of tapering later in 2021 or in early 2022—if inflation continues to rise & pace of economic recovery continues.
 - US Fed has revised up its inflation forecast for 2021 quite significantly (Core PCE inflation forecast for CY21 at 3% vs 2.2% earlier).

Rise in commodity prices causing inflationary concerns

Commodity prices (levels)



Commodity prices (% YoY)



- Revival in global economy has led to growth demand recovery. This along with supply constraints has led to surge in commodity prices, from pandemic lows—fueling inflationary concerns.

Most global markets have seen a strong rally over the past year; India among the top performing markets

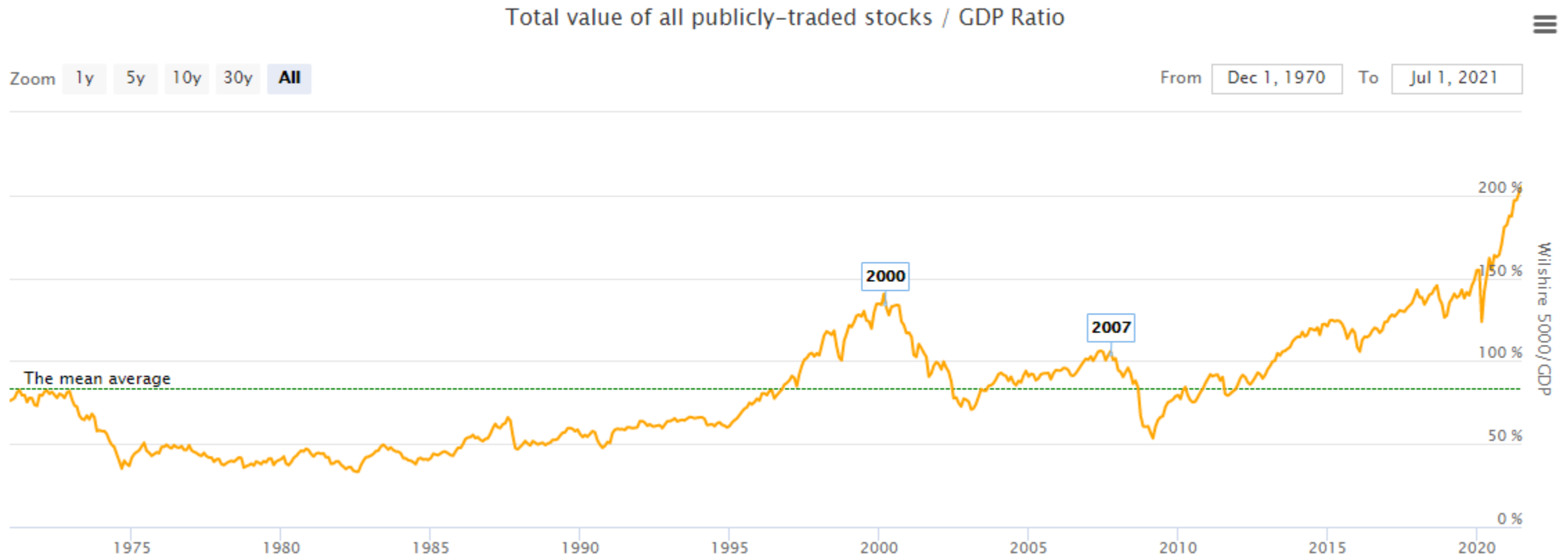
| Performance of International Indices (ended June 2021, in %) | | | | | |
|---|------------------|---------------|-------------|-------------|-------------|
| | Country / Region | 6 mths (CYTD) | 1 Yr | 5 Yrs | 10 Yrs |
| KOSPI Korea | South Korea | 14.7 | 56.4 | 10.8 | 4.6 |
| TSEC TAIEX | Taiwan | 20.5 | 52.8 | 15.4 | 7.5 |
| IISL Nifty 50 | India | 12.4 | 52.6 | 13.7 | 10.8 |
| S&P 500 | US | 14.4 | 38.6 | 15.4 | 12.5 |
| MSCI EM PR USD | Emerging Mkts | 6.5 | 38.1 | 10.5 | 1.8 |
| MSCI Asia Ex Japan PR USD | Asia Ex Japan | 5.5 | 37.1 | 12.1 | 4.6 |
| MSCI World PR USD | World | 12.2 | 37.0 | 12.8 | 8.5 |
| RTS RTSI PR USD | Russia | 19.2 | 36.4 | 12.2 | -1.4 |
| BOVESPA | Brazil | 6.5 | 33.4 | 19.7 | 7.3 |
| CAC 40 | France | 17.2 | 31.8 | 9.0 | 5.0 |
| Nikkei 225 | Japan | 4.9 | 29.2 | 13.1 | 11.4 |
| FSE DAX TR | Germany | 13.2 | 26.2 | 9.9 | 7.7 |
| S&P/ASX 200 | Australia | 11.0 | 24.0 | 6.9 | 4.7 |
| JSX Composite | Indonesia | 0.1 | 22.0 | 3.6 | 4.4 |
| FTSE/SGX STI | Singapore | 10.1 | 20.9 | 2.0 | 0.0 |
| Shanghai Composite | China | 3.4 | 20.3 | 4.2 | 2.7 |
| Hang Seng | Hong Kong | 5.9 | 18.0 | 6.8 | 2.6 |
| FTSE SET All Share | Thailand | 8.4 | 17.2 | 0.6 | 3.3 |
| FTSE 100 | UK | 8.9 | 14.1 | 1.6 | 1.7 |
| FTSE Bursa Malaysia KLCI | Malaysia | -5.8 | 2.1 | -1.5 | -0.3 |
| Source: Morningstar Direct. Returns are in local currency of index, and returns greater than 1 year are CAGR Date sorted on the basis of 1 year return in descending order | | | | | |

Most global markets have seen a strong rally over the past year

- Rally helped by massive global monetary & fiscal stimulus, strong economic recovery, ramp-up of Covid vaccination.
- Indian markets among the top performers.
- Other markets like South Korea, Taiwan & US outperformed.
- Markets like Malaysia, UK & Thailand underperformed relatively.
- Over the long term (10 years) Indian market has also been among the top performing markets

US market cap to GDP (Buffet Indicator) is at record high levels, indicating that market valuations are quite elevated

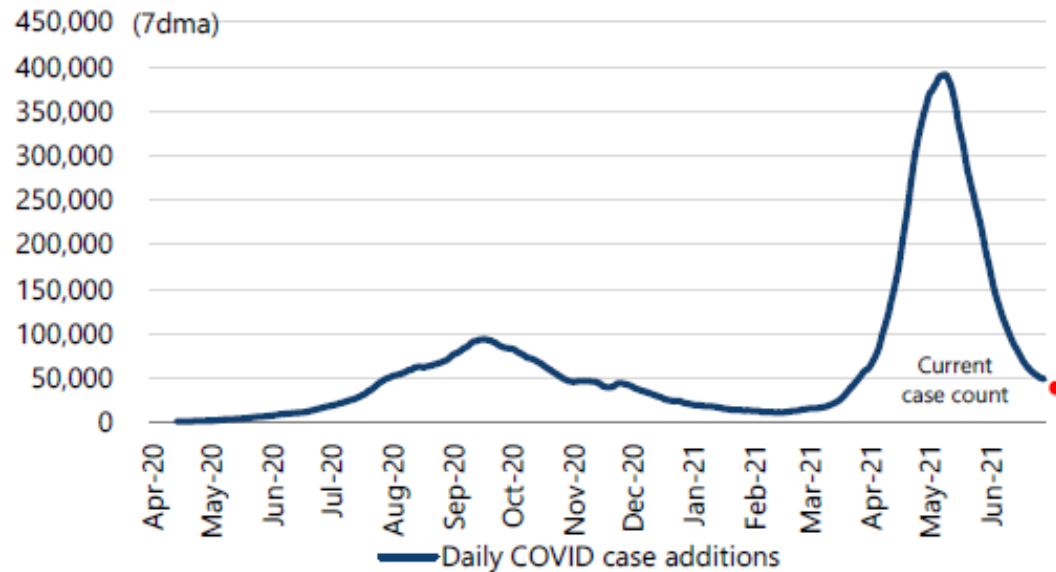
Wilshire 5000 to GDP Ratio



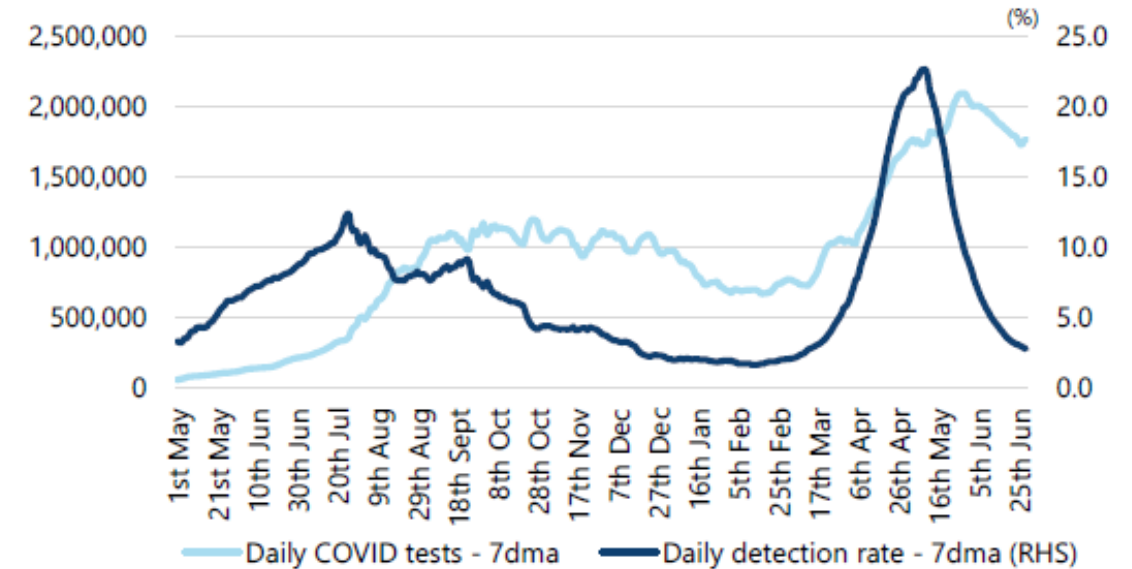
Indian Macros & Covid data

The second Covid wave in India has seen a significant moderation and stabilized

India- Daily New Covid Cases Trend



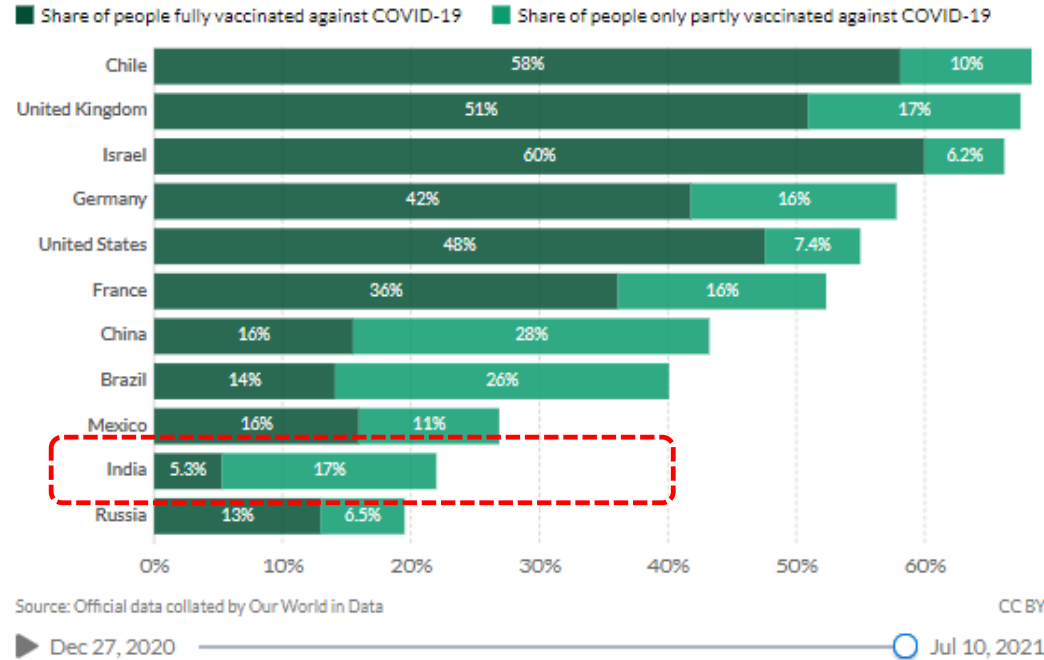
India- Daily Detection Rate & Tests Trend



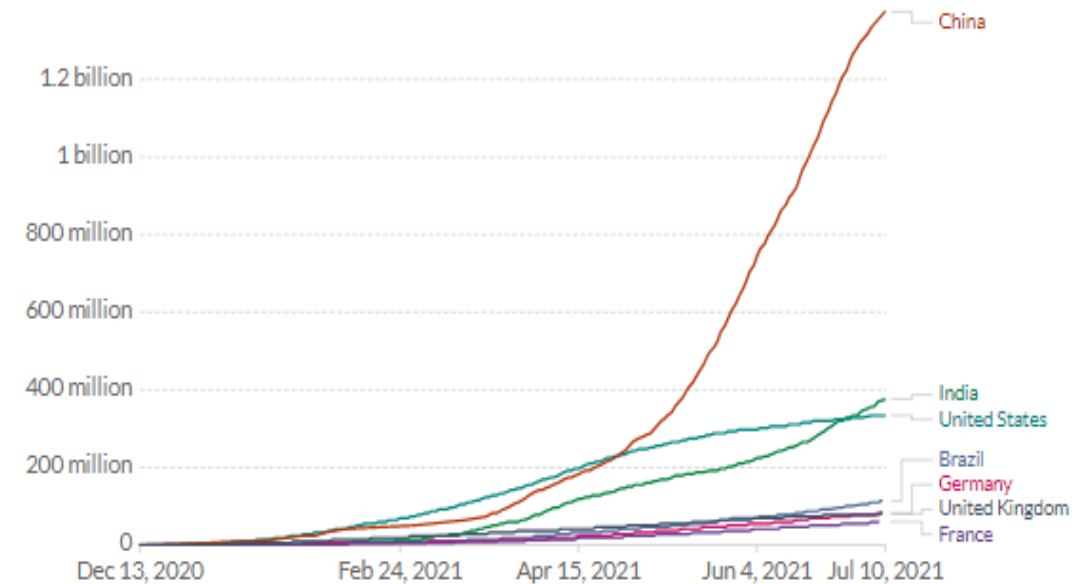
- India has seen a significant moderation in daily Covid cases from a peak of 4 lakh in May 2021.
- Covid detection rate has moderated from a peak of 22% to below 3% presently.
- With the moderation in second Covid wave lock-down and restrictions have been relaxed by various state governments.
- However, there are some concerns of a possible 3rd wave due to “Delta” variant, but we will have to see if & how it pans out.

India's pace of vaccination has picked up, but still a large share of population to be vaccinated

Share of population vaccinated



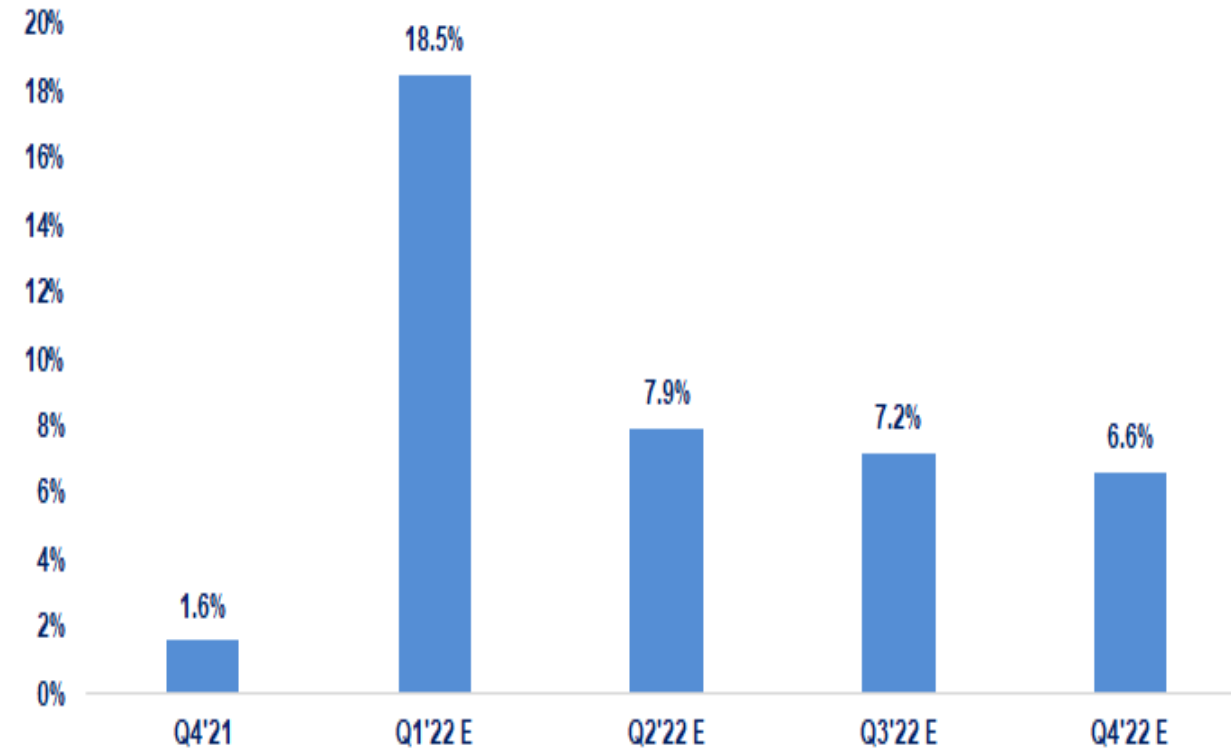
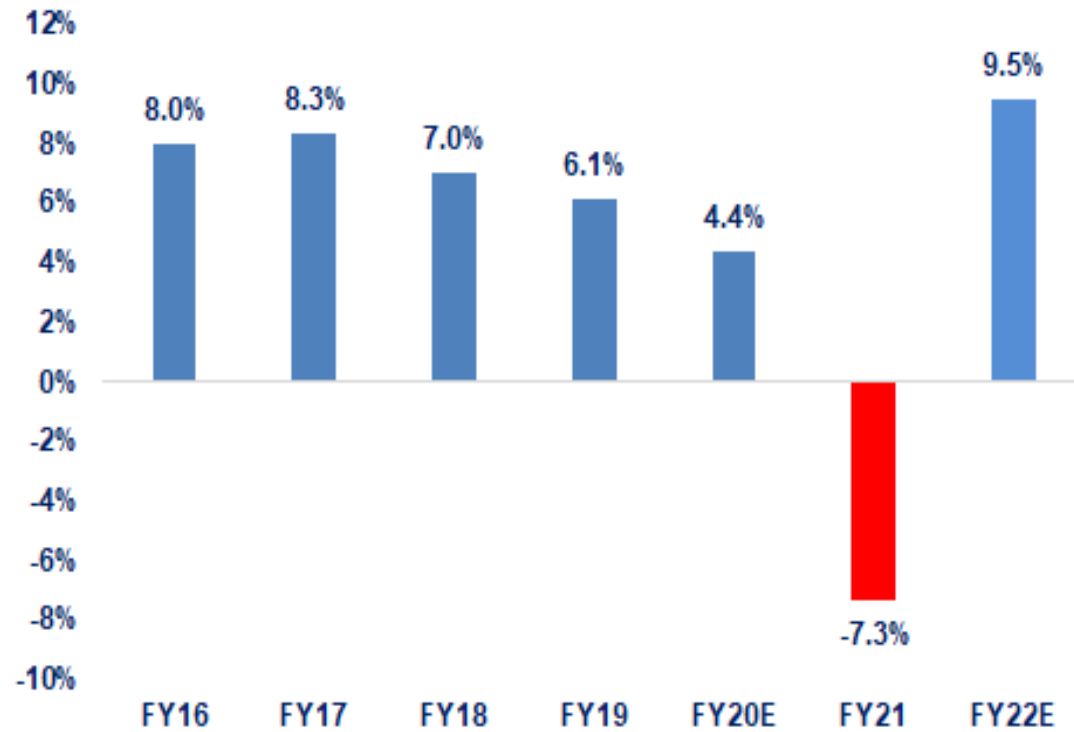
Cumulative Number of Covid Vaccine doses administered



- India recently crossed the US in number of Covid vaccines doses administered. China leads by a significant margin.
- However, due to its large population still a significant share of population to be vaccinated (~17% of population is partly vaccinated with one dose)
- The supply of Covid vaccines to pick up in coming months, which should help India to pick-up its pace in vaccination.

Impact of Covid 2nd wave has been a negative surprise; but much less impact than 1st wave

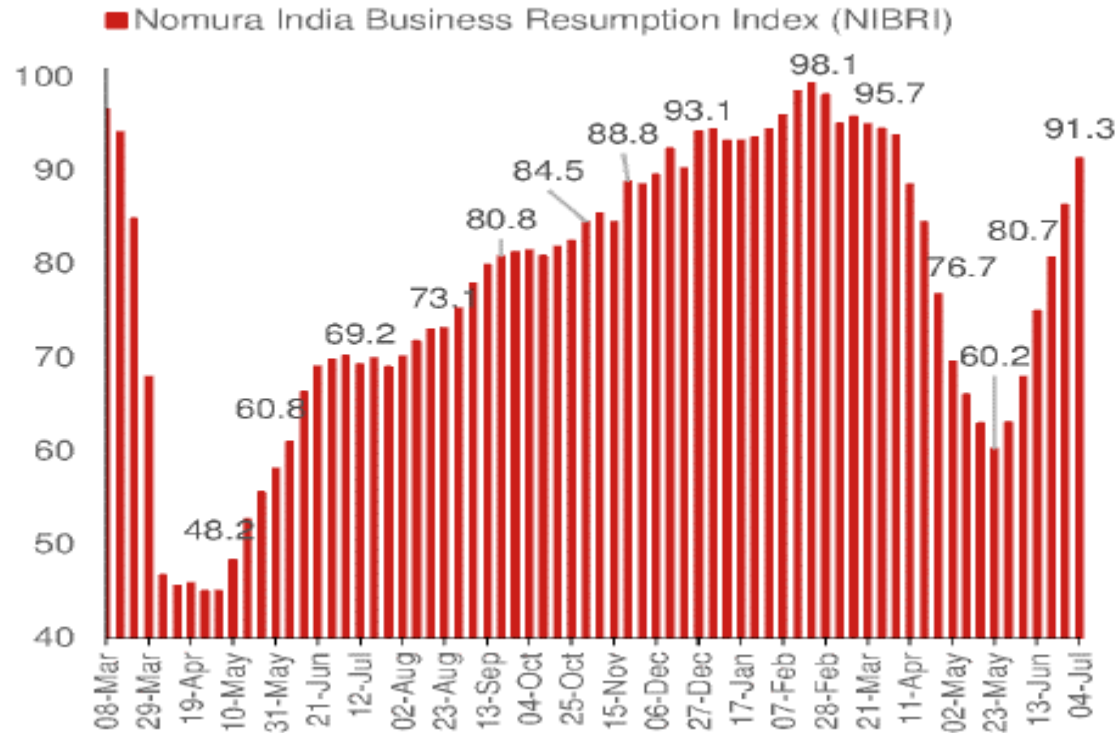
India GDP – Trend and Projections (% YoY)



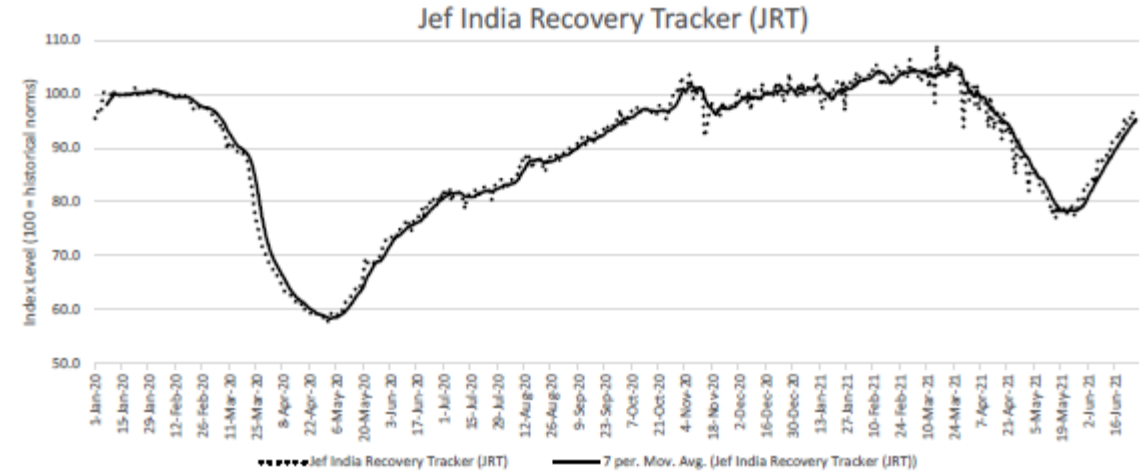
- RBI's GDP projection revised lower to 9.5% from 10.5% earlier for FY22

Economic / Business Activity in India has seen healthy recovery post the second wave impact

Nomura India Business Resumption index has recovered from 60 to 91

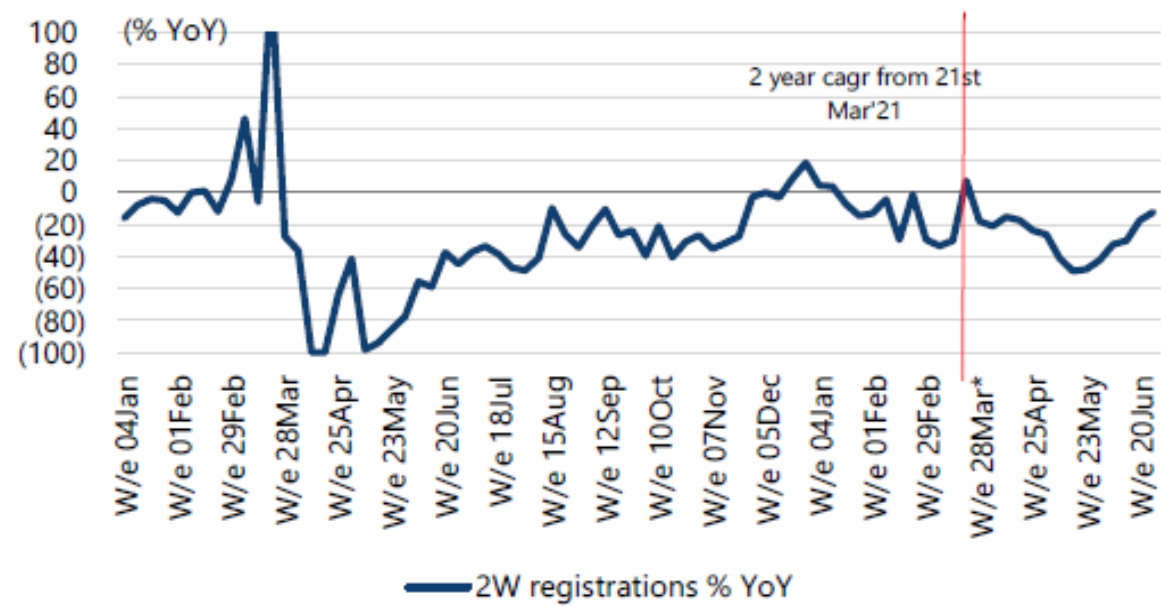


Jefferies India Economic Activity index back at ~95% of Pre-Covid level, after moderating amidst the 2nd Covid wave

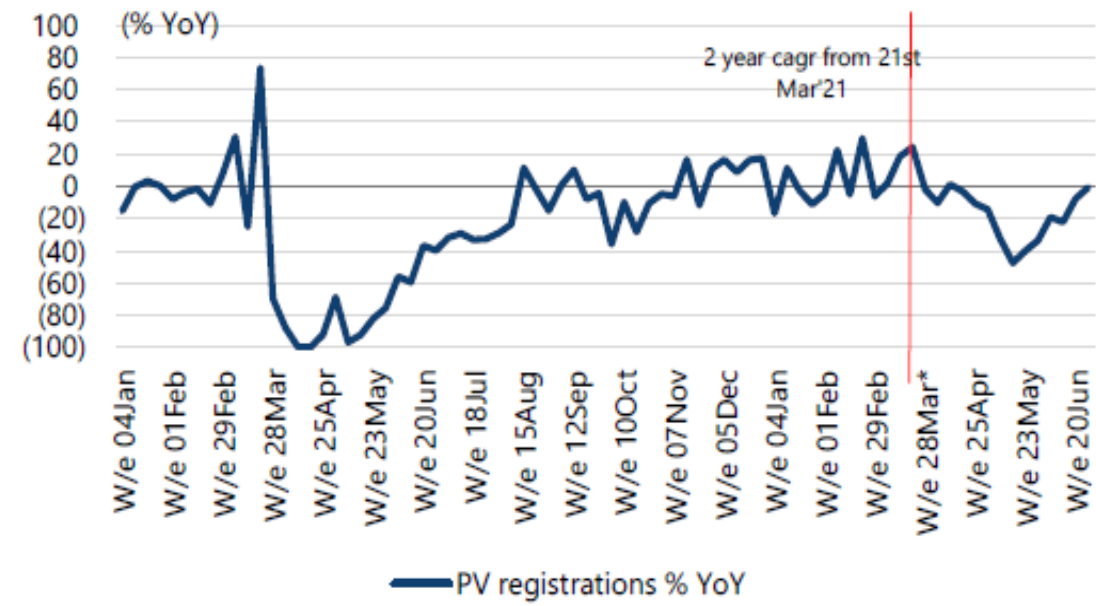


2-W & PV registrations see a recovery post the 2nd Covid wave impact

2-Wheeler registrations (% YoY)

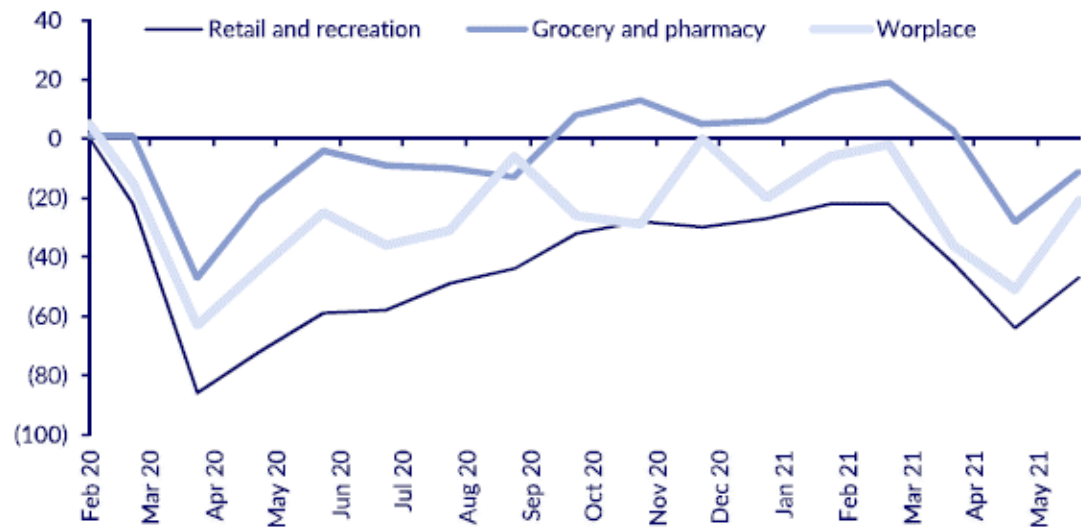


Passenger vehicle registrations (% YoY)

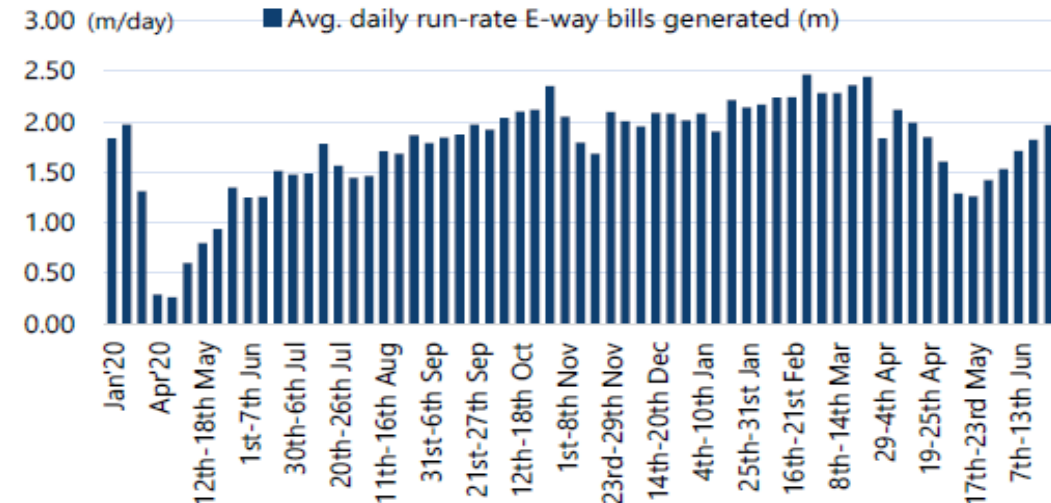


Other high frequency indicators in India also pointing to recovery after the second wave

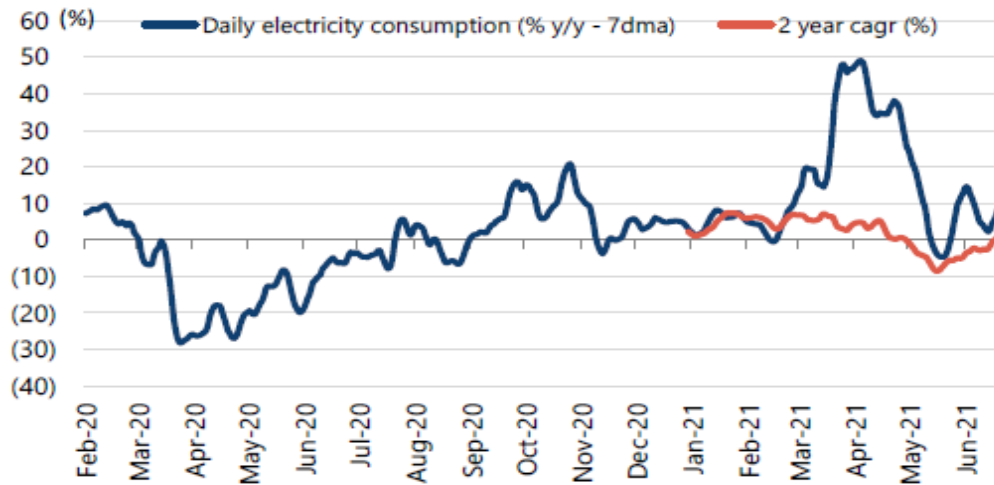
Mobility indices see a recovery with lock-down restrictions being eased



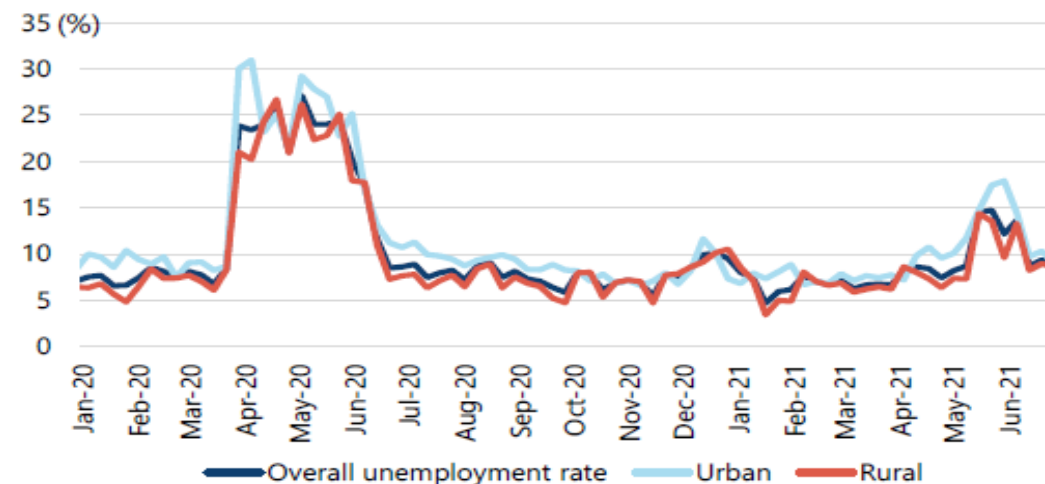
E-Way bills generation pace back to early April 2021 levels



Electricity consumption trend also sees some recovery



Unemployment rate moderates after rising amidst 2nd wave



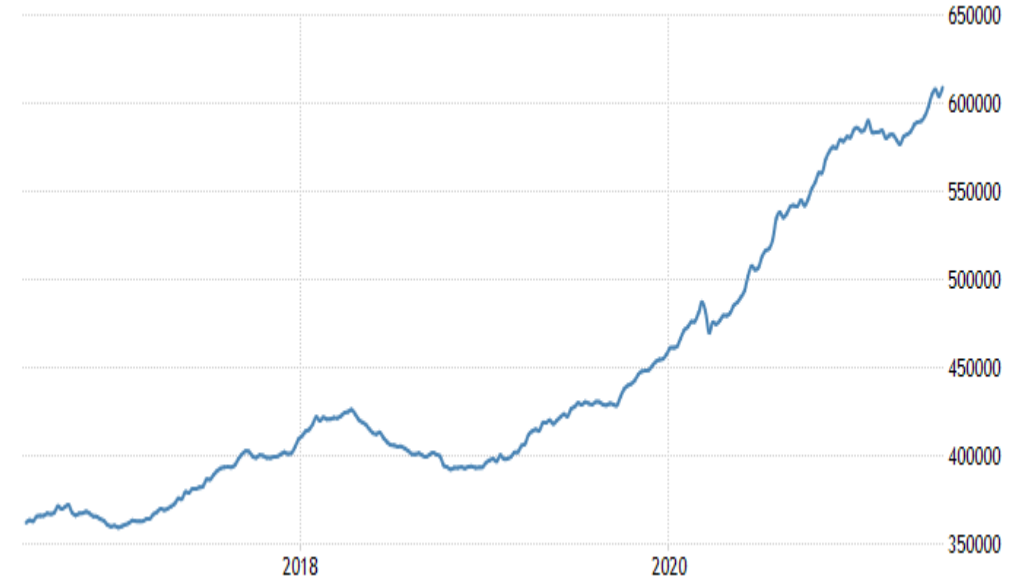
Current account turns into deficit in Q3FY21; BoP remains in strong surplus

| India Current Account Balance & Balance of Payment Trends (\$ in billion) | | | | | |
|---|---------|---------|---------|------|---------|
| | Q4 FY20 | Q3 FY21 | Q4 FY21 | FY21 | FY22E # |
| Current Account Balance (CA) | 0.6 | -2.2 | -8.2 | 23.9 | -47.2 |
| CA as % of GDP | 0.1% | -0.3% | -1.0% | 0.9% | -1.6% |
| Trade Balance | -35.0 | -34.6 | -41.7 | -102 | -176 |
| Exports | 76.5 | 77.2 | 91.3 | 296 | 355 |
| Imports | 111.6 | 111.8 | 133.0 | 398 | 532 |
| Capital Account | 17.4 | 34.1 | 12.3 | 64 | 69 |
| FDI (Foreign Direct Inv) | 12.0 | 17.4 | 2.7 | 44 | 35 |
| FPI (Foreign Portfolio Inv) | -13.7 | 21.2 | 7.3 | 36 | 8 |
| Balance of Payments (BOP) | 18.8 | 32.5 | 3.4 | 87.3 | 21.8 |

Source: RBI, Kotak. # FY22 estimate based on crude oil @ \$75/bbl

- India's current account balance negative at 1% of GDP in Q4 FY21, due to higher trade deficit. Current account expected to turn into deficit of 1.6% of GDP in FY22 from surplus of 0.9% of GDP in FY21
- Capital account surplus moderated in Q4 FY21, due to moderation in FDI & FPI flows.
- BoP in surplus in Q4 FY21 and the strong BoP position has led to accretion in FX reserves to record highs. BoP expected to be in surplus in FY22 as well, but lower than in FY21.

India Forex Reserves crosses \$6 trln mark



Source: TradingEconomics

Indian Markets, Valuations, Flows & Earnings

Market rally in India has been broad-based over the past year

| Performance of Domestic Indices as of June 2021 (in %) | | |
|---|--------|--------|
| Index Name | 3 mths | 1 year |
| S&P BSE Metal | 30.1 | 158.9 |
| IISL NIFTY Smallcap 100 | 20.0 | 110.9 |
| S&P BSE IT | 13.5 | 102.4 |
| IISL Nifty Midcap 50 | 10.4 | 82.6 |
| S&P BSE Capital Goods | 8.8 | 78.5 |
| S&P BSE Power | 11.3 | 75.0 |
| S&P BSE Consumer Durables | 8.4 | 74.9 |
| S&P BSE Realty | 2.6 | 73.3 |
| S&P BSE BANKEX | 4.8 | 62.0 |
| S&P BSE PSU | 16.0 | 59.3 |
| IISL Nifty 500 | 9.4 | 59.0 |
| S&P BSE Healthcare | 20.0 | 57.3 |
| S&P BSE Auto | 6.8 | 55.6 |
| IISL Nifty 50 | 7.0 | 52.6 |
| S&P BSE Oil and Gas | 9.1 | 27.7 |
| S&P BSE FMCG | 5.0 | 20.1 |
| Source: Morningstar Direct. Data sorted in descending order on the basis of 1 Year return | | |

- Mid/Small-caps outperformed significantly, making the rally more broad-based.
- Sectors like metals, IT, and capital goods outperformed
- Sectors like FMCG and oil & gas relatively underperformed

FPI flows slow down in FYTD 22, while DII flows pick-up

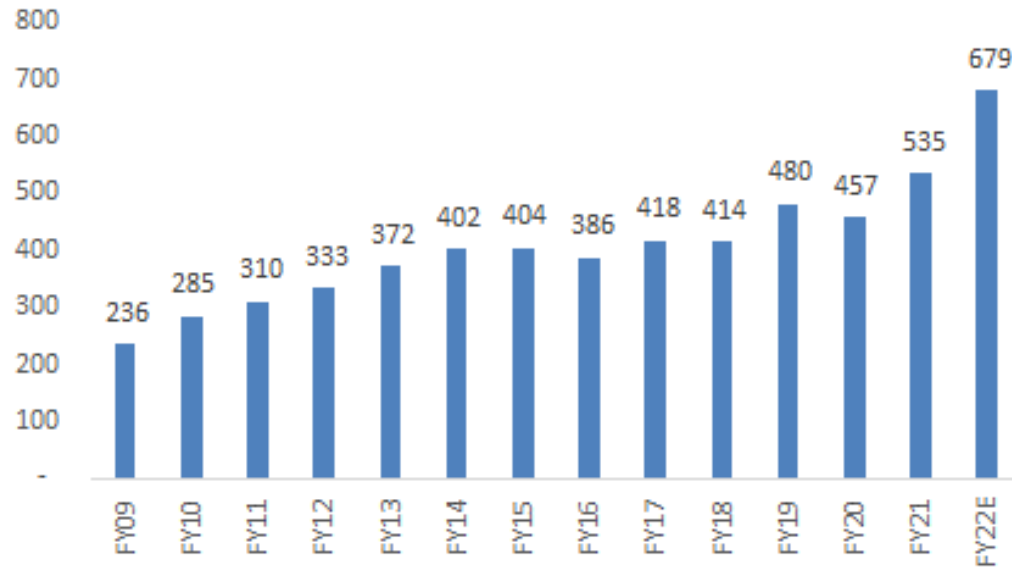
| Source: NSDL, Axis Capital | Rs in Crore | |
|----------------------------|-------------|---------|
| Month-end | FPIs | DII |
| 31 January 2020 | 14,095 | 2,250 |
| 29 February 2020 | -1,521 | 16,933 |
| 31 March 2020 | -58,632 | 55,595 |
| 30 April 2020 | -4,112 | -826 |
| 31 May 2020 | 13,001 | 11,357 |
| 30 June 2020 | 18,684 | 2,434 |
| 31 July 2020 | 8,590 | -10,008 |
| 31 August 2020 | 45,637 | -11,047 |
| 30 September 2020 | -5,690 | 110 |
| 31 October 2020 | 18,400 | -17,318 |
| 30 November 2020 | 70,896 | -48,339 |
| 31 December 2020 | 53,500 | -37,294 |
| 31 January 2021 | 14,512 | -11,971 |
| 28 February 2021 | 21,960 | -16,358 |
| 31 March 2021 | 19,519 | 5,204 |
| 30 April 2021 | -12,810 | 11,089 |
| 31 May 2021 | 5,360 | 2,067 |
| 30 June 2021 | 10,932 | 7,044 |

| Source: NSDL, Axis Capital | Rs in Crore | |
|----------------------------|-------------|-----------|
| Year | FPIs | DII |
| FY2008 | 52,572 | 47,794 |
| FY2009 | -48,250 | 60,040 |
| FY2010 | 1,10,752 | 24,211 |
| FY2011 | 1,10,121 | -18,709 |
| FY2012 | 43,738 | -5,347 |
| FY2013 | 1,40,032 | -69,069 |
| FY2014 | 79,709 | -54,161 |
| FY2015 | 1,11,445 | -21,446 |
| FY2016 | -14,171 | 80,416 |
| FY2017 | 60,196 | 30,787 |
| FY2018 | 21,074 | 1,13,258 |
| FY2019 | -90 | 72,115 |
| FY2020 | 6,151 | 1,29,301 |
| FY2021 | 2,74,897 | -1,34,056 |
| FYTD22 (upto June) | 3,482 | 20,200 |

- After seeing record FPI equity inflows in FY21, FPI flows have slowed down in FYTD22 (but recovered in the month of June 2021).
- Meanwhile, DII equity flows picked-up in FYTD22, after seeing outflows in FY21.

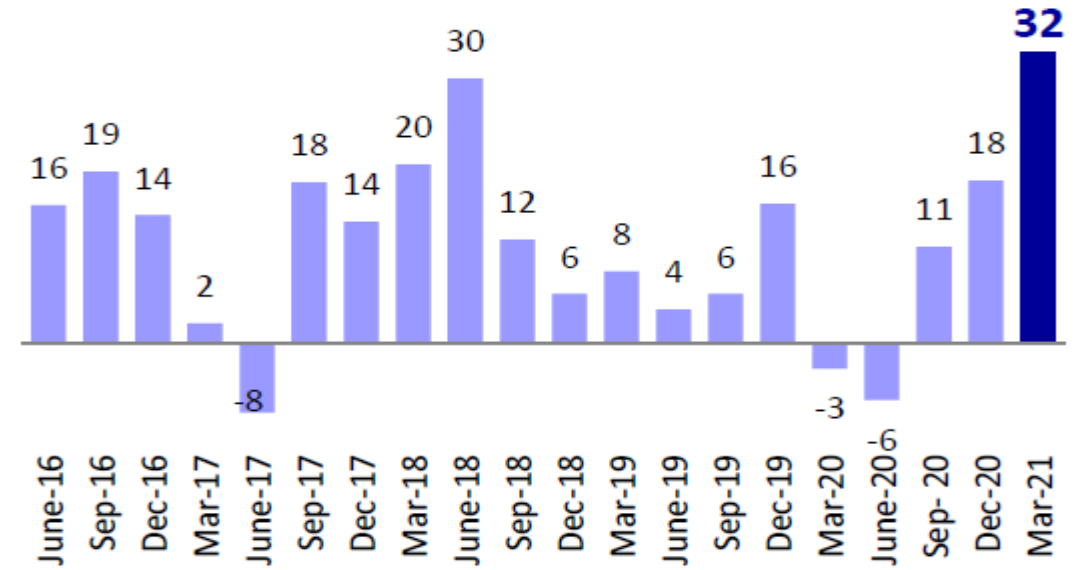
Corporate earnings to see robust growth in FY22; Q4 FY21 earnings have been better than expected

Nifty EPS Trend



Source: Bajaj Allianz Life Estimates

Quarterly EBITDA growth trend of Nifty 50 index (% YoY)



Source: Motilal Oswal

- Q4 FY21 corporate earnings have been above expectations—resulting in earnings upgrades.
- Nifty EPS sees healthy growth in FY21 despite of Covid shock & GDP contraction—which is a positive surprise.
- Robust corporate earnings growth expected in FY22 (Nifty 50 index EPS growth of 27%)

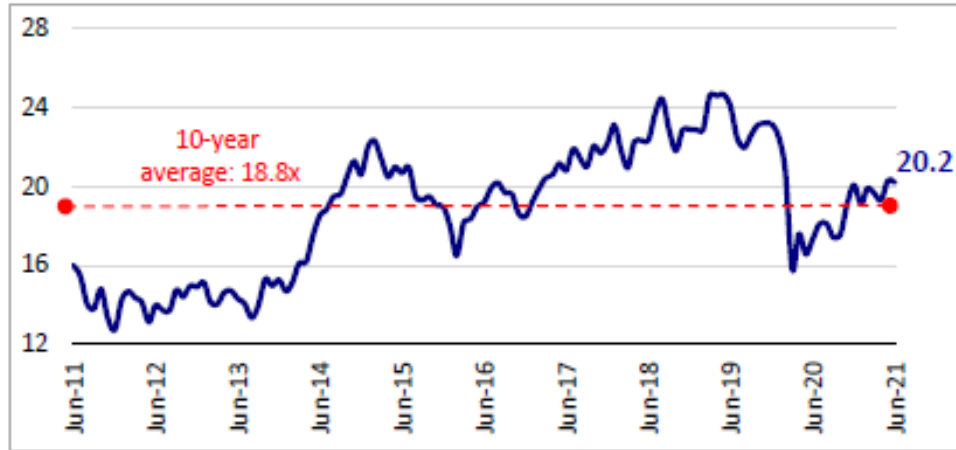
Corporate earnings to see robust growth in FY22 led by corporate lenders and ferrous metal companies

| Sector | Net Income (Rs mn) | | | % change | | |
|---------------|--------------------|------------------|------------------|------------|------------|------------|
| | FY20 | FY21 | FY22 | FY20/FY19 | FY21/FY20 | FY22/FY21 |
| Auto | 207,787 | 107,581 | 192,018 | -28% | -48% | 78% |
| Financials | 898,367 | 1,079,279 | 1,456,315 | 56% | 20% | 35% |
| Cement | 54,084 | 78,932 | 85,504 | 53% | 46% | 8% |
| Utilities | 216,397 | 249,177 | 279,077 | 0% | 15% | 12% |
| Industrials | 123,735 | 145,433 | 129,176 | 10% | 18% | -11% |
| Consumer | 300,929 | 297,348 | 383,234 | 19% | -1% | 29% |
| Metals | 258,502 | 343,928 | 785,625 | -36% | 33% | 128% |
| Oil&Gas | 573,210 | 1,013,007 | 990,717 | -37% | 77% | -2% |
| Pharma & Agri | 136,594 | 165,845 | 183,230 | 31% | 21% | 10% |
| IT | 736,180 | 816,005 | 943,380 | 4% | 11% | 16% |
| Telecom | (32,430) | (5,247) | 51,256 | NA | NA | NA |
| Total | 3,473,354 | 4,291,289 | 5,479,532 | -3% | 24% | 28% |

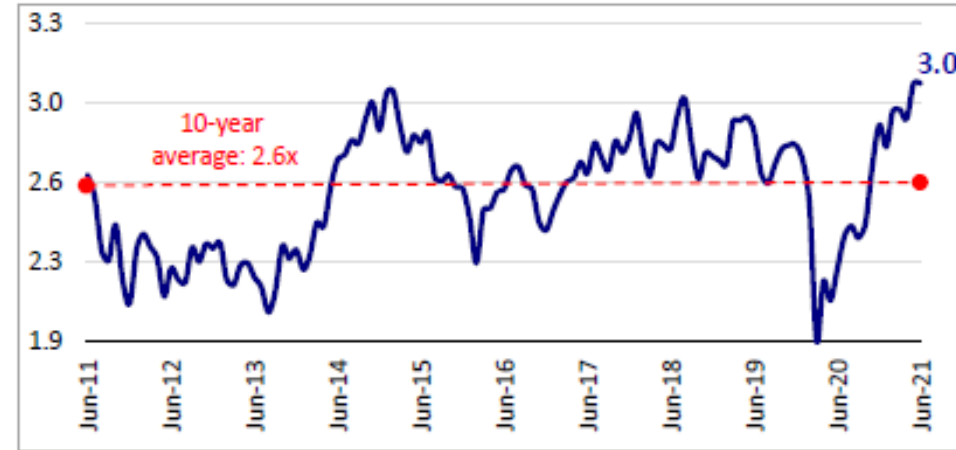
- Profit of Nifty companies was up 23.5% yy in FY21
 - Oil & gas and metal sector accounted for 64% of incremental profits
 - Corporate lenders like ICICI Bank, Axis Bank and SBI accounted for 24% of incremental profits
- In FY22, Nifty companies profitability is expected to be up by 27.7%
 - Tata Steel and JSW steel are expected to account for 33% of incremental profits
 - Corporate lenders like ICICI Bank, Axis Bank and SBI are expected to account for 16% of incremental profits
 - Turnaround companies like Bharti and Tata Motors are expected to account for 10% of incremental profits

Valuations are quite elevated in India

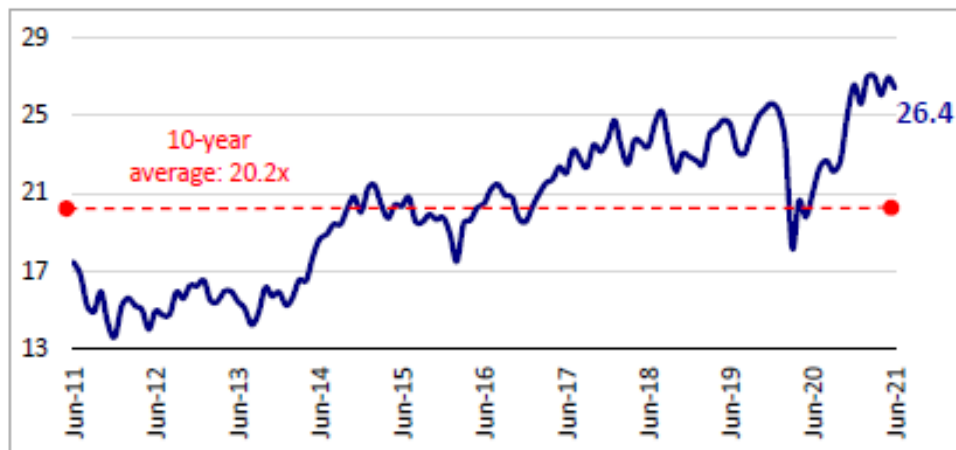
12-month forward Nifty P/E (x)



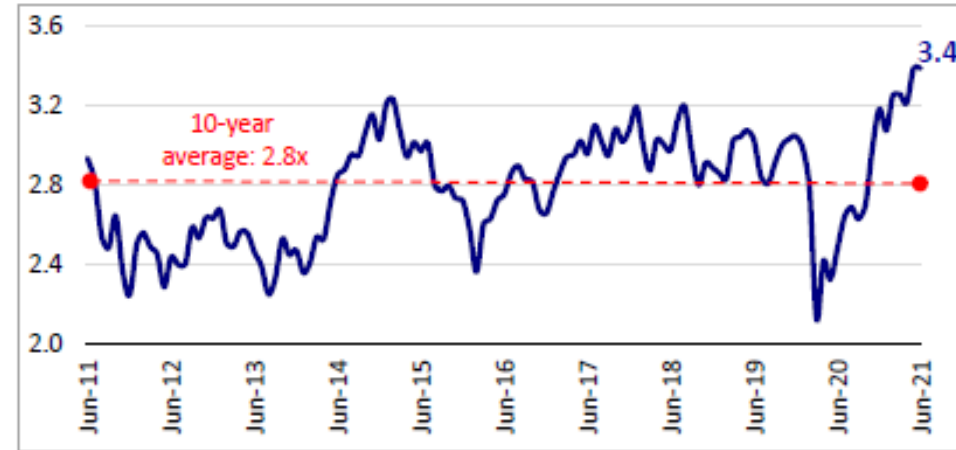
12-month forward Nifty P/B (x)



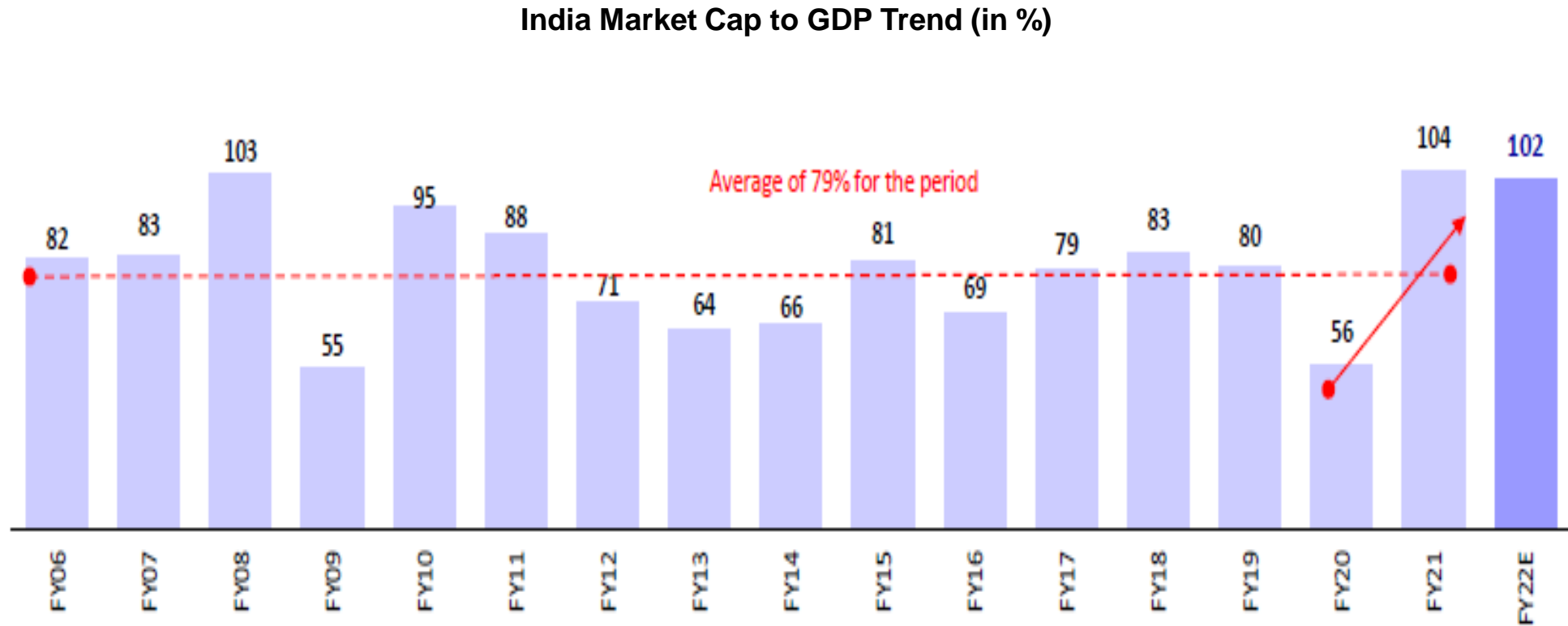
Trailing Nifty P/E (x)



Trailing Nifty P/B (x)

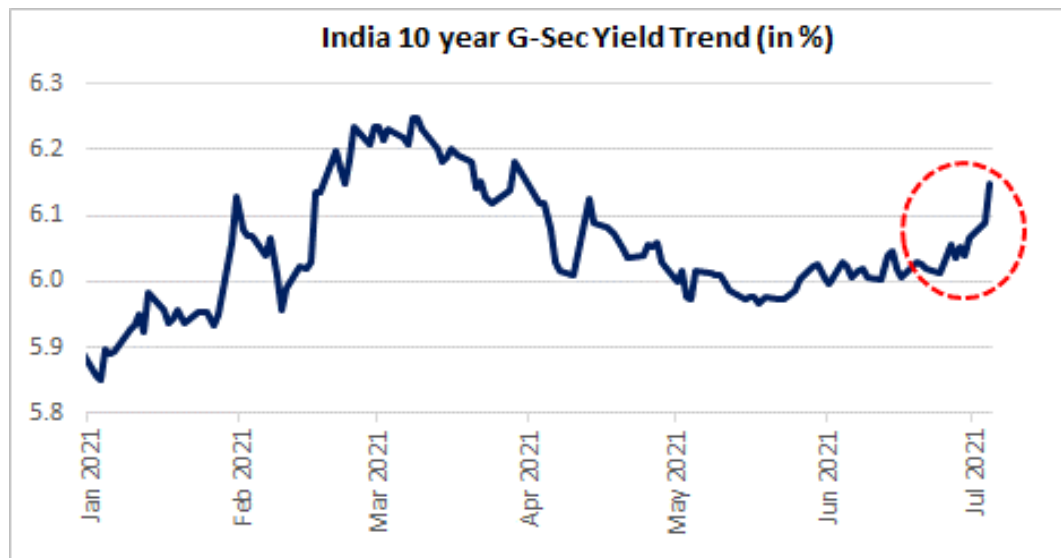


Market cap to GDP (Buffet indicator) for India near its peak

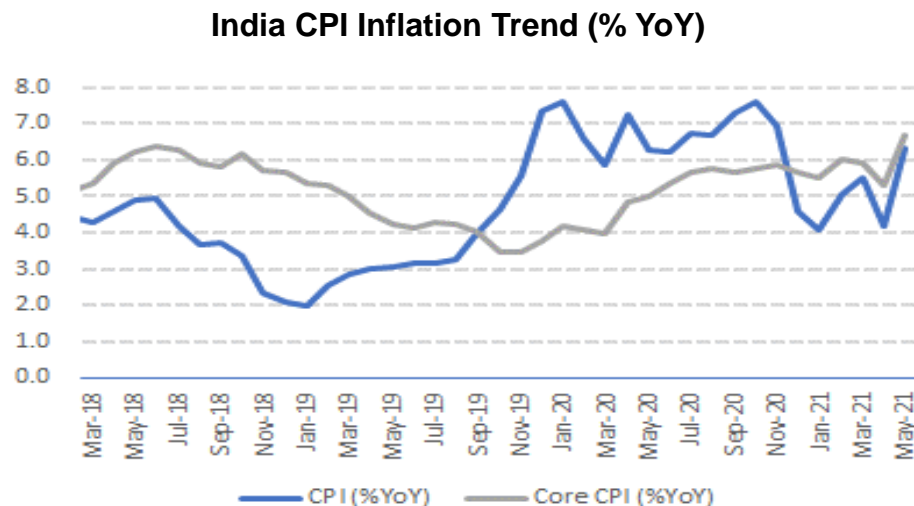


Fixed Income Markets

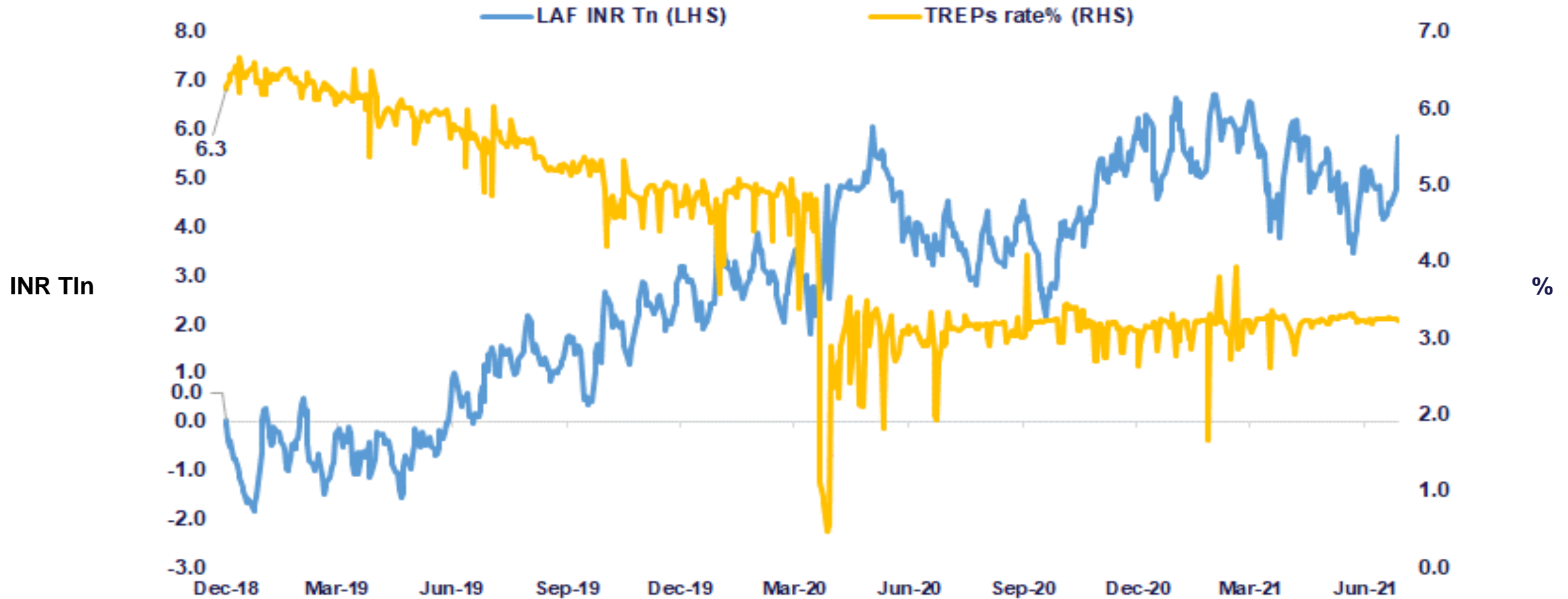
RBI taking various steps to support bond markets; but inflation a cause for concern



- The RBI has provided liquidity support to various sectors like SME, MSME, MFIs, NBFCs, hotels, restaurants and tourism.
- RBI maintains accommodative stance and has announced purchase of G-Secs (under GSAP) to the tune of Rs. 2.2 trillion in H1 FY22.
- RBI undertone has been dovish and it intends to keep borrowing costs in control by flattening the yield curve & providing ample liquidity.
- This should help the RBI manage its large borrowing programme in FY22 in a smooth and efficient manner.
- Central bank to retain accommodative stance till economic recovery visible, while monitoring inflation trajectory.
- However inflation has increased recently above RBI's 6% tolerance limit—raising some concerns and causing bond yields to harden.



Surplus liquidity keeping short term rates low, risk aversion prevails



- Liquidity at Rs 5-6 trillion
- Overnight rates currently at ~3.3%
- RBI is likely to conduct OMOs of ~Rs. 3-4 trillion which will keep liquidity at elevated levels

Market Outlook

Economic activity picks-up with restrictions being relaxed

- The economic activity sees recovery with 2nd Covid wave moderating and lock-down restrictions being relaxed.
- There is some concern due to Covid delta variant, but the expansion in vaccination drive may help to counter the spread.

Inflation has hardened this year; but easy monetary policy to continue for some time

- Inflation has hardened this year due to sharp rise in commodity prices & economic revival.
- US Fed downplays inflation risk, but may signal tapering in late 2021 or early 2022 if inflation continues to rise.

Corporate earnings better than expected; but valuations elevated

- Corporate earnings surprises with healthy growth in FY21 & robust 27% Nifty EPS growth expected in FY22.
- Market valuations are elevated and above the long term average.

Investment Strategy

- Investors can continue to invest systematically. Any market correction/dips can be used to gradually increase equity allocation (as per individual risk profile).

Debt Markets & Strategy

- RBI to remain accommodative for some time to support economic growth. However, inflationary and supply concerns may put upward pressure on bond yields.
- We prefer shorter to medium term part of the G-Sec yield curve.

THANK YOU

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