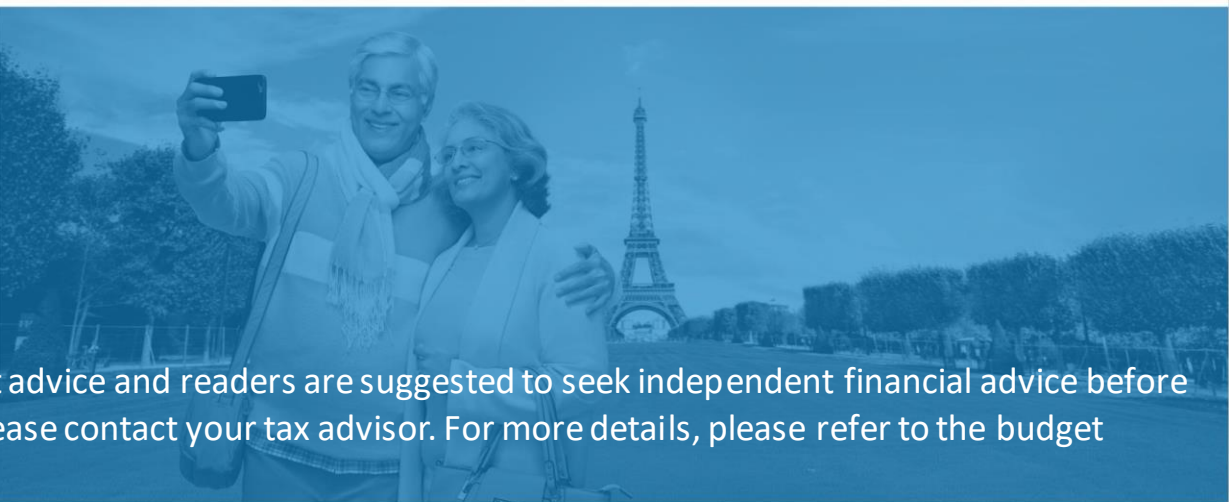
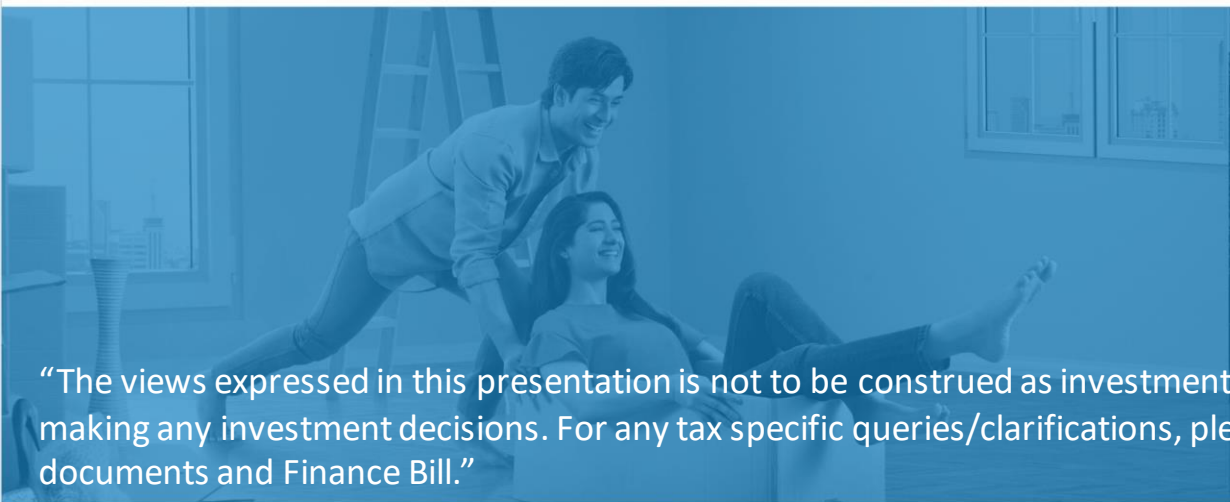


De-coding Union Budget FY21-22

LIFE GOALS. **DONE.**



“The views expressed in this presentation is not to be construed as investment advice and readers are suggested to seek independent financial advice before making any investment decisions. For any tax specific queries/clarifications, please contact your tax advisor. For more details, please refer to the budget documents and Finance Bill.”

Budget Highlights – A growth-oriented one, and expansionary in nature

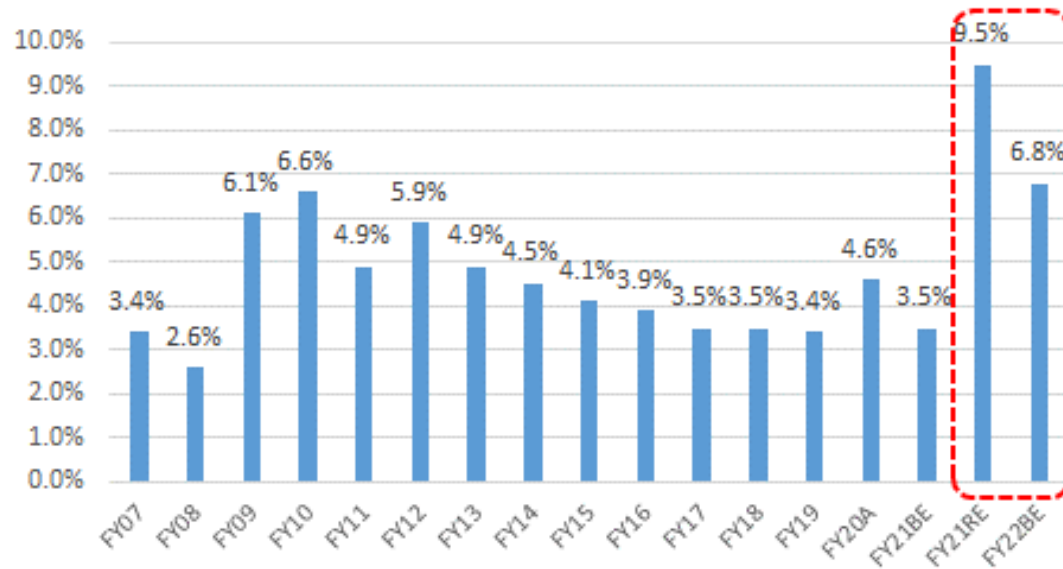
- The budget was growth-oriented and expansionary--allowing fiscal slippage (higher than market estimates) for FY21 & FY22—to aid in economic growth recovery. The government has indicated that it wants to gradually bring down fiscal deficit to 4.5% by FY26.
- The govt. has re-iterated its push to infrastructure & capex:
 - Capital expenditure (capex) budgeted to grow by a healthy 26% in FY22.
 - The govt. has expanded its 'National Infrastructure Pipeline' to cover more projects; FM mentioned projects worth Rs. 1.1 trln already completed
 - Setting up a new development finance institution with a capital base of Rs. 200 bln for long-term infra financing (lending target of Rs. 5 trln over 3 years)
 - PLI scheme to boost local manufacturing across 13 sectors with an outlay of Rs.1.97 trln
- Increased allocation to healthcare sector:
 - Total healthcare & wellness outlay increased by a lofty 137% in FY22 to Rs. 2.24 trln. Govt has allocated Rs.350 bn for Covid-19 vaccination.
 - New scheme with outlay of Rs 642 bln over 6 years to augment health infrastructure under PM AtmaNirbhar Swasth Bharat Yojana; in addition to the National Health Mission budget
- With capital markets being buoyant, the govt. is back with its privatization push--with a budget of Rs. 1.75 trillion for FY22
- The govt. has made various announcements to benefit the financial sector:
 - For FY22 PSU bank recapitalization plan of Rs. 200 bln announced; not be enough and may have to tap financial markets
 - Announced an increase in FDI for insurance sector from 49% to 74%, which is a positive move and will help attract foreign capital flows into the sector
 - An asset reconstruction firm (bad bank) to be set up to address stressed assets of banks; manage & dispose off such assets to AIFs & potential investors
 - Affordable housing: Extended eligibility by 1 more year for additional deduction of Rs 1.5 lacs for purchase of affordable houses till March 2022

Budget Highlights (Contd.)

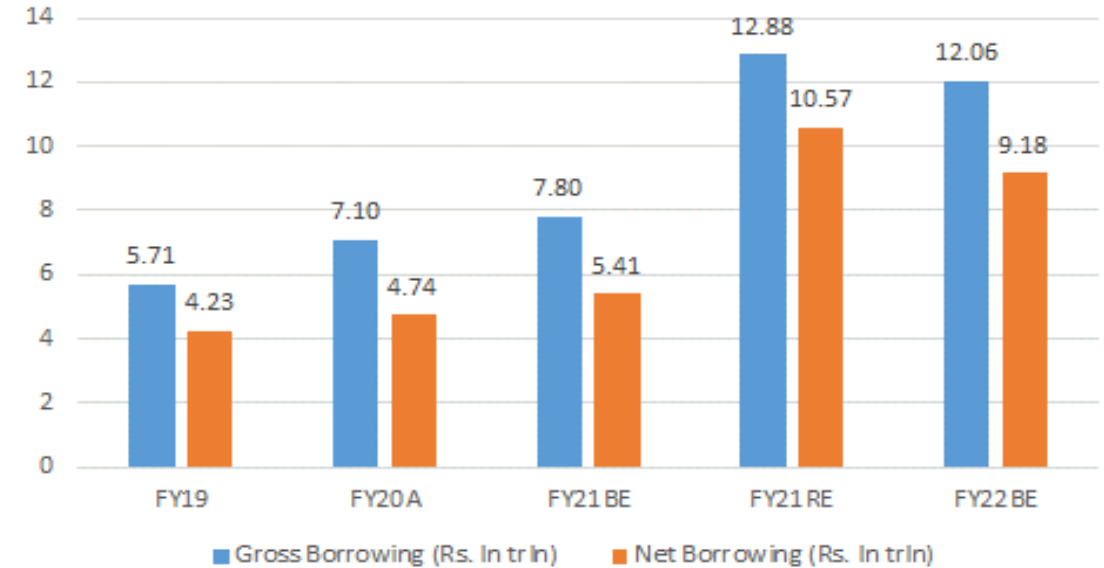
- Gross tax revenue for FY22 budgeted to grow at 16.7%YoY vs -5.5%YoY in FY21 (RE). FY22 is expected to see tax buoyancy with both direct and indirect taxes growing at a healthy pace.
- Nominal GDP to grow by a strong 14.4%YoY in FY22 compared to a contraction of 4.4%YoY in FY21.
- Despite drop in revenue collections, total expenditure growth for FY21 (RE) has been strong at 28.4%YoY helped by capex and strong revenue expenditure (primarily due to higher food subsidy). For FY22, total expenditure growth is flat--with revenue expenditure normalizing (lower food subsidy), although capex growth is strong.
- Subsidies have seen strong growth in in FY21 (primarily due to higher food and fertilizer subsidy); but is budgeted to fall in FY22
- Custom duty on gold and silver cut to 7.5% from 12.5%. Custom duty on steel down from 12.5% to 7.5%. However, the government has raised duties on mobile components, compressors, cotton, silk and automobile parts—to encourage domestic manufacturing.
- ULIP policies bought post 1st Feb 2021 with an annual premium of greater than Rs. 2.5 lacs (aggregate of all ulips) will be subject to taxation on maturity. However, in case of death of the ULIP policyholder the payout made to nominee will not be subject to any taxation.
- All ULIP policies bought prior to 1st Feb 2021 would continue to enjoy the erstwhile tax benefits, and so will traditional insurance products (both par & non-par).

Fiscal deficit and market borrowing higher than market estimate

Centre Fiscal Deficit Trend (as % of GDP)



Gross & Net Market Borrowing Trend (Rs. In trillion)

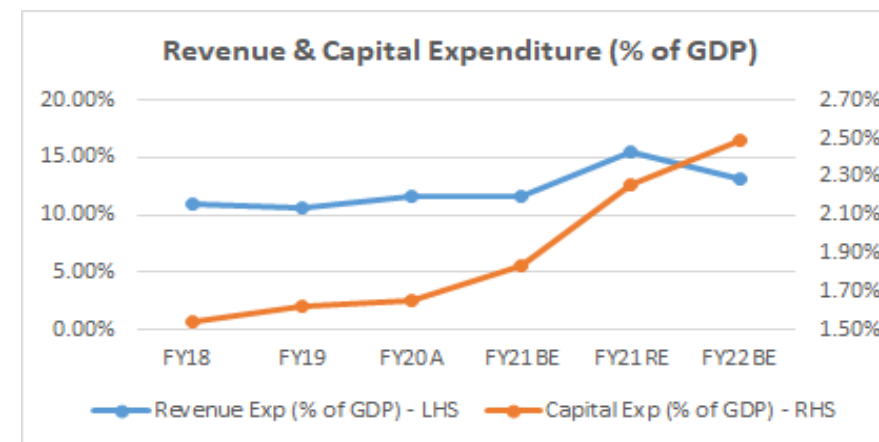
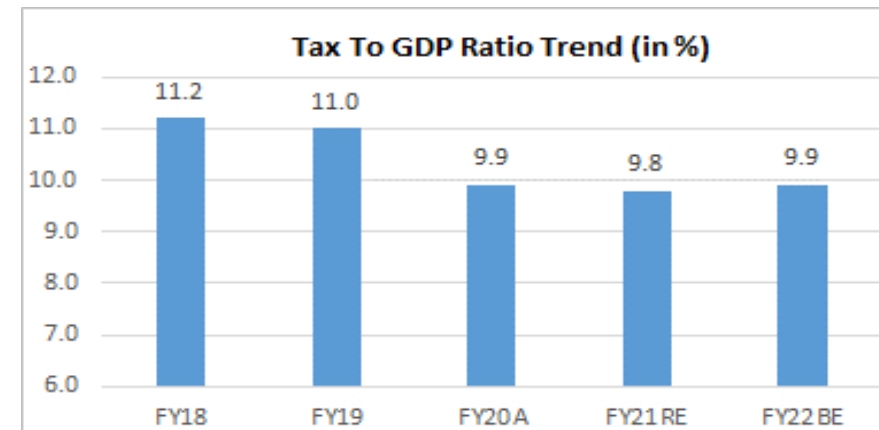


Source: Budget Documents. A = Actual, BE = Budgeted Estimate, RE = Revised Estimate

- Fiscal deficit for FY21 has been pegged at 9.5% (versus budgeted estimate of 3.5%) and for FY22 at 6.8%, which has been higher than market estimates. FY21 fiscal deficit is elevated due to govt. bringing off-balance sheet items (FCI borrowing for food & fertilizer subsidy) on to its own books. Glide path for fiscal consolidation (4.5%) delayed to FY26.
- Net market borrowing for FY22 is quite elevated at Rs. 9.2 trillion vs Rs. 10.6 trillion in FY21 (RE). The higher borrowing figure to create supply side pressure.
- Govt will need heightened RBI support for meeting the borrowing target and hence RBI's stance would be important.

Tax to GDP ratio has fallen from earlier peak; expenditure aided by capital expenditure

Budget at a glance							
	(INR in Bln)				YoY Growth (in %)		
	FY20A	FY21BE	FY21RE	FY22BE	FY20A	FY21RE	FY22BE
Revenue receipts	16,841	20,209	15,552	17,884	8.4	(7.7)	15.0
Net Tax Revenue	13,569	16,359	13,445	15,454	3.0	(0.9)	14.9
Non Tax Revenue	3,272	3,850	2,107	2,430	38.8	(35.6)	15.3
Capital Receipts	10,023	10,213	18,952	16,948	31.5	89.1	(10.6)
Recovery of loans	183	150	145	130	1.1	(20.8)	(10.3)
Other Receipts (mainly divestment)	503	2,100	320	1,750	(46.9)	(36.4)	446.9
Borrowings & other liabilities	9,337	7,963	18,487	15,068	43.8	98.0	(18.5)
Total Receipts	26,863	30,422	34,503	34,832	16.0	28.4	1.0
Total Revenue Expenditure	23,506	26,301	30,111	29,290	17.1	28.1	(2.7)
Total Capital Expenditure	3,357	4,121	4,392	5,542	9.1	30.8	26.2
Total Expenditure	26,863	30,422	34,503	34,832	16.0	28.4	1.0
Fiscal Deficit	9,337	7,963	18,487	15,068	43.8	98.0	(18.5)
Nominal GDP	2,03,510	2,24,894	1,94,820	2,22,874	7.3	(4.3)	14.4
Fiscal Deficit (% of GDP)	4.6	3.5	9.5	6.8			
Gross Market Borrowing	7,100	7,800	12,880	12,055	24.3	81.4	(6.4)
Net Market Borrowing	4,740	5,409	10,568	9,177	12.1	123.0	(13.2)



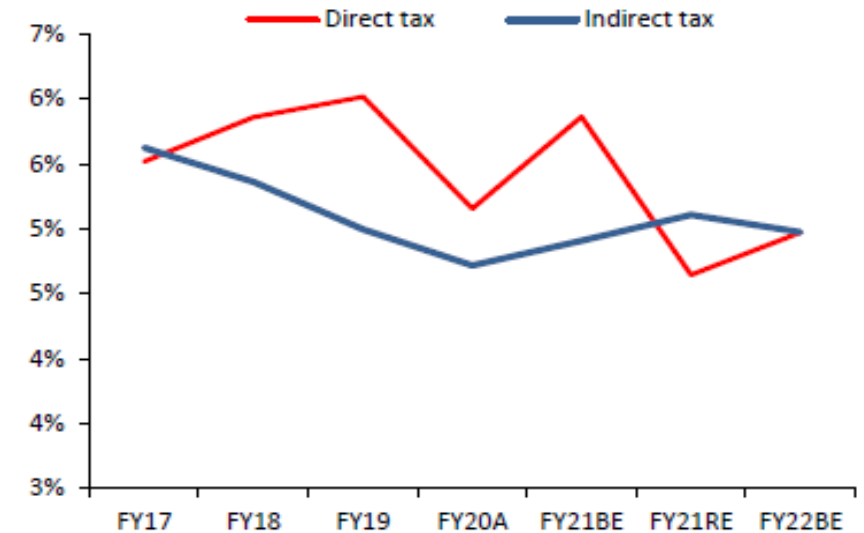
- Tax to GDP ratio fell from a peak of 11.2% in FY18 to 9.8% in FY21 (RE), but has been maintained in FY22, despite the strong nominal GDP growth. Divestment revenue (under capital receipts) and non tax revenue to pick-up in FY22.
- Total expenditure growth strong at 28.4%YoY in FY21, helped by higher expenditure amidst pandemic. Exp. growth is flat for FY22--with revenue exp. normalizing (lower food subsidy), although capex growth is strong (at 26.2%YoY). Share of capex (% of GDP) has been rising over the years to a 14-year high in FY22.

Gross tax revenues to grow 16.7% in FY22 after a contraction in FY21; direct taxes contribution has come down

Gross Tax Components							
	(INR in Bln)				YoY Growth (in %)		
	FY20A	FY21BE	FY21RE	FY22BE	FY20A	FY21RE	FY22BE
Gross Tax Revenue	20,101	24,230	19,003	22,171	(3.4)	(5.5)	16.7
Direct Tax	10,495	13,190	9,050	11,080	(7.7)	(13.8)	22.4
Personal Income Tax	4,927	6,380	4,590	5,610	4.2	(6.8)	22.2
Corporate Tax	5,569	6,810	4,460	5,470	(16.1)	(19.9)	22.6
Indirect tax	9,605	11,040	9,953	11,091	1.8	3.6	11.4
GST	5,988	6,905	5,151	6,300	3.0	(14.0)	22.3
Customs/Excise/Service Tax	3,617	4,135	4,802	4,791	(0.2)	32.8	(0.2)

Source: Budget Documents. A = Actual, BE = Budgeted Estimate, RE = Revised Estimate

Direct & Indirect Tax Trend (% of GDP)



- Gross tax revenue for FY22 budgeted to grow by 16.7%YoY vs a contraction of 5.5%YoY in FY21 (RE).
 - Indirect Tax revenue contraction for FY21 has been stemmed by strong excise duty collection (50% YoY growth, driven by higher excise on fuel).
 - FY22 is expected to see tax buoyancy with both direct and indirect taxes growing at a healthy pace.
 - Under direct taxes, both income tax and corporate tax budgeted to grow by ~22%YoY in FY22
 - Under indirect taxes, GST to see strong growth of 22.3%YoY in FY22, excise duty collection expected to de-grow during the year.
- The contribution of direct taxes has been decreasing over the past few years, as indicated by direct tax as % of GDP — and is now is expected at similar level to indirect taxes in FY22. Indirect taxes projected to be helped by strong GST collections, as economy recovers.

The govt. is depending on optimistic divestment revenue in FY22; subsidies to fall—helped by food & fertilizer subsidy normalization in FY22

Non Tax Revenue & Capital Receipts Break-up					
	(INR in Bln)				
	FY19	FY20A	FY21BE	FY21RE	FY22BE
Disinvestment	947	503	2,100	320	1,750
Telecom	408	698	1,330	337	540
Dividends	1,134	1,861	1,554	965	1,035
Public Sector Enterprises	431	355	657	347	500
RBI	704	1,506	896	618	535

Subsidies Break-up					
	(INR in Bln)				
	FY19	FY20A	FY21BE	FY21RE	FY22BE
Subsidies	2,229	2,623	2,621	6,487	3,699
Food	1,013	1,087	1,156	4,226	2,428
Fertilizers	706	811	713	1,339	795
Petroleum	248	385	409	391	141
Other Subsidies	262	340	343	531	335

Source: Budget Documents. A = Actual, BE = Budgeted Estimate, RE = Revised Estimate

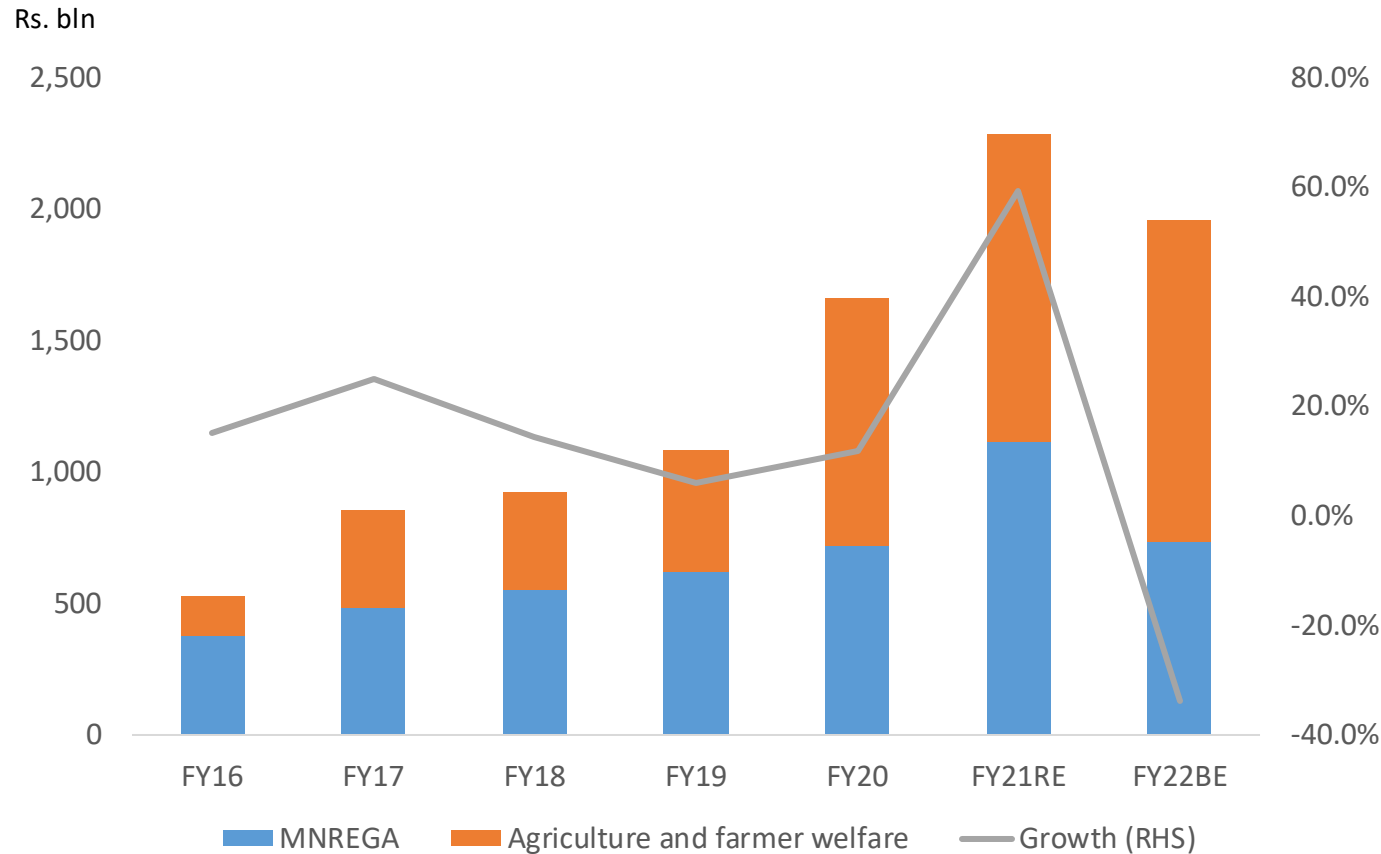
- With buoyancy in capital markets the govt. has announced a large target of Rs. 1.75 trillion via divestment route in FY22, after significantly underachieving the lofty FY21 target on the back of market volatility and economic contraction
 - The divestment receipts for FY21 has been revised from earlier Rs. 2.1 trillion to Rs. 320 billion (as revised estimate).
 - The govt. has planned IPO of LIC and divestment of stake in BPCL, CONCOR, BEML, Air India etc. in FY22.
 - Two PSU banks and a general insurance company to be privatized in FY22
- Telecom revenue for FY21 revised down significantly but expected to see some recovery in FY22. Dividend income from public sector enterprises also revised down significantly for FY21 but expected to see some recovery in FY22.
- Subsidies (esp. food & fertilizer) had increased sharply in FY21 amidst the pandemic to provide support & as the govt. brought off-balance sheet items on its own books. However, it is expected to somewhat normalize in FY22.

Infrastructure spending is strong; doubling in 4 years

In INR bln	FY18	FY19	FY20	FY21RE	FY22BE
Total centre capex	2,631	3,077	3,357	4,392	5,542
YoY	-7.5%	16.9%	9.1%	30.8%	26.2%
Capital outlay (inc. IEBR) (INR b)					
Roads	1,013	1,289	1,434	1,571	1,732
YoY	36.3%	27.2%	11.3%	9.6%	10.3%
Railways	1,020	1,334	1,480	2,408	2,149
YoY	-7.2%	30.8%	11.0%	62.7%	-10.8%
Defence	904	952	1,111	1,345	1,351
YoY	4.7%	5.3%	16.7%	21.1%	0.4%
Major schemes (INR b)					
Pradhan Mantri Gram Sadak Yojna	169	154	140	137	150
YoY	-5.9%	-8.6%	-9.1%	-2.2%	9.4%
Pradhan Mantri Awas Yojna	312	254	250	405	275
YoY	48.7%	-18.4%	-1.9%	62.2%	-32.1%
Jal Jeevan Mission	70	55	100	110	500
YoY	17.7%	-22.1%	82.9%	9.7%	354.6%
Metro Projects	138	143	182	65	190
YoY	-9.9%	3.3%	27.3%	-64.3%	193.0%

- Government capex has seen a strong impetus for growth.
- Railways have seen a quantum jump in outlay for FY21, but decline in FY22.
- Jal Jeevan mission (drinking water scheme of govt.) seeing a strong impetus.

Rural spend to be muted



- Govt. focus on capex--leading to muted spending on rural sector.
- Spending on rural dominated schemes/ segments such as MNREGA / agriculture spending to decline by 34% in FY22, after growing by 59% in FY21

Source: Budget Documents. BE = Budgeted Estimate, RE = Revised Estimate

Equity Outlook

- No increase in taxation (as was widely feared) and government's focus on infrastructure is positive.
- Unlike the previous years, the budgeted numbers are realistic and transparent
- With the launch of Covid vaccines, worst seems to be behind us
- Easy global liquidity scenario/monetary policy stance expected to continue for a while—to help in economic recovery
- Corporate earnings to see strong recovery, with Nifty EPS growth expected to grow ~30% in FY22. However, market valuations are elevated, with Nifty index trading at ~22X FY22 EPS.
- At this juncture, investors should systematically invest in equities, or use an asset allocation approach (based on their risk profile).
- We are turning positive on domestically focused sectors like Infrastructure and cement and continue to like private banks.
- We also believe global export oriented sectors like IT, pharma would continue to do well

Fixed Income outlook

- Fiscal deficit target for FY21 and FY22 is above market expectations, owing to one time clean-up of FCI (Food Corporation of India) accounts and healthy increase in Capital Expenditure.
 - *The bond yields reacted adversely due to higher than expected borrowings.*
- Fiscal consolidation path of gradually reducing deficit to 4.5% by FY26 is elongated and will lead to extended period of high market borrowings.
 - *This is also likely to result in supply side pressure and lead to risk of crowding out private borrowers*
- Heightened RBI support is essential to meet govt's borrowing program and hence RBI's stance and extent of support would be keenly watched by the bond markets.
- Revenue target seems achievable for FY21 and FY22--limiting scope for further slippage from budgeted estimates

“The views expressed in this presentation is not to be construed as investment advice and readers are suggested to seek independent financial advice before making any investment decisions. For any tax specific queries/clarifications, please contact your tax advisor. For more details, please refer to the budget documents and Finance Bill.”

THANK YOU

DISCLAIMER: The contents of this presentation is confidential, may contain proprietary or privileged information and is intended for reserved recipient(s) for information Purpose only. Unintended recipients are prohibited from taking action on the basis of information in this presentation and must delete all copies. The information provided is on “as is” basis and Bajaj Allianz disclaims any warranty, responsibility or liability for the accuracy or completeness of this presentation and assumes no responsibility or liability for errors or omissions in the contents of the presentation. Bajaj Allianz reserves the right to make additions, deletions, or modification to the contents of the presentation at any time without prior notice. In no event shall Bajaj Allianz be liable to any entity or individual for any direct, indirect, special, consequential, or incidental claims or damages or any claims/damages whatsoever, whether in an action of contract, negligence or other tort, arising out of or in connection with the use of this Presentation or the contents of this Presentation. Any reference to the aforesaid content shall be subject to formal written confirmation by Bajaj Allianz. No confidentiality or privilege is waived or lost by Bajaj Allianz by any mis-transmission of this presentation. Any reference to "Bajaj Allianz" is a reference to Bajaj Allianz Life Insurance Company Limited. The Logo of Bajaj Allianz Life Insurance Co. Ltd. is provided on the basis of license given by Bajaj Finserv Ltd. to use its “Bajaj” Logo and Allianz SE to use its “Allianz” logo. The Presentation is not intended to be construed as any advisory from Bajaj Allianz for any investment or any other purpose. Any reliance of the same by the individual for any purpose, is on the sole independent understanding and requirement of the individual. The Public is advised to consult their advisor in regards to their investment. © Bajaj Allianz Life Insurance Co. Ltd. 2021.

Bajaj Allianz Life Insurance Co. Ltd., Regd. Office Address: Bajaj Allianz House, Airport Road, Yerawada, Pune – 411006, IRDAI Reg. No: 116, CIN : U66010PN2001PLC015959, Mail us : customercare@bajajallianz.co.in, Call on : Toll free no. 1800 209 7272/ Fax No: 02066026789